

# California New Life Insurance Training Required

Beginning January 1, 2025, both resident and non-resident California life agents who sell specific individual life insurance policies must satisfy new life insurance training requirements as follows (See California Senate Bills [263](#) and [577](#), Section 1749.81):

- California life agents (resident and non-resident agents) licensed on or after January 1, 2024, who sell individual life insurance policies other than term life with no cash value, must complete a new California-approved 4-hour training course before soliciting individual consumers.
- Additionally, California life agents (resident and non-resident agents) selling individual variable life insurance policies must complete a new California-approved 2-hour training course before each license renewal.

The new life insurance training requirements are separate from any other training required by the state (such as the annuity training required for best interest). The completed new life insurance training may count towards continuing education requirements for resident licensees.

The California Department of Insurance Notices dated [June 14, 2024](#) and [July 31, 2024](#) provide additional information about the new state-required life insurance training courses and their availability through certain California-approved education providers. To locate a California-approved education provider course, [click here](#).

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