

# Protect your clients' legacy goals from RMDs

Required minimum distributions (RMDs) are withdrawn from tax-deferred qualified assets, which means that at age 73, in most instances, many of your clients must take income — whether they need to or not.

This can be more than a minor annoyance; it can disrupt retirement strategies and legacy plans. The good news?

There's a way to help your clients clear this hurdle. Here's a closer look at how:

## Maximizing a legacy with the Enhanced Death Benefit

ForeAccumulation II, with the optional Enhanced Death Benefit (EDB),<sup>1</sup> can help offset the impact of RMDs on your clients' legacy plans. The EDB:

- Grows the death benefit by 7% simple interest annually, adjusted for withdrawals
- Applies for up to 15 years
- Reduces dollar-for-dollar for RMD amounts

Age	RMD	Cumulative RMD Withdrawals	Guaranteed Death Benefit
70	\$0	\$0	\$321,000
71	\$0	\$0	\$342,000
72	\$0	\$0	\$363,000
73	\$11,139	\$11,139	\$372,081
74	\$11,070	\$22,209	\$380,457
75	\$10,952	\$33,161	\$388,184
76	\$10,828	\$43,988	\$395,277
77	\$10,651	\$54,639	\$401,802
78	\$10,515	\$65,154	\$407,726
79	\$12,610	\$77,763	\$410,673
80	\$12,865	\$90,629	\$412,464
81	\$13,096	\$103,724	\$413,107
82	\$13,437	\$117,161	\$412,469
83	\$13,745	\$130,906	\$410,561
84	\$14,173	\$145,079	\$407,232
85	\$14,552	\$159,631	\$392,680

### Consider this hypothetical client

- Male, 70 years
- Fixed income allocation in a traditional IRA or an employer sponsored retirement plan
- RMDs will start at 73
- Purchased ForeAccumulation II fixed index annuity with the Enhanced Death Benefit for \$300,000 at age 70.
- Assuming 0% market growth for the contract value

Source: IRS Publication 590 FOR ILLUSTRATIVE PURPOSES ONLY. Individual results may vary nor does this constitute a recommendation of a product or service. Individuals should consult with their qualified tax advisors prior to implementing any strategy or purchasing any product.

Call **(833) ASK-GA4U** or **(833) 275-4248**, or talk to your Global Atlantic wholesaler today to learn more.

## What are Fixed Index Annuities?

Fixed index annuities (FIAs) are savings options intended for retirement or other long-term needs. They are intended for a person who has sufficient cash or other liquid assets for living expenses and other unexpected expenses. FIAs offer interest crediting strategies that can provide downside market protection and the opportunity for growth in an up market. Interest crediting for index-based strategies are based on the performance of the underlying index. However, since an FIA is an insurance contract, clients are never invested directly in any index, registered security or stock market or equity investment.

<sup>1</sup> The optional Enhanced Death Benefit is available at an annual cost of 0.50% for issuing ages 0-70, 0.95% for issuing ages 71-80, assessed at the end of the contract year, based off of the Enhanced Death Benefit amount. The benefit is comprised of a guaranteed roll-up of 7.00% simple interest for 15 years or until the contract anniversary after attained age 90, whichever is earlier, based off of premiums, less withdrawals. All withdrawals will reduce the benefit. A minimum issue age of 0 and maximum age of 80 applies. If death occurs during the EDB roll-up period, the EDB will stop growing.

[globalatlantic.com](http://globalatlantic.com)

This material is intended to provide educational information regarding either the features and mechanics of the product or for general reference/education and is intended for financial professional use only. It should not be considered, and does not constitute, personalized investment advice. The issuing insurance company is not an investment adviser nor registered as such with the SEC or any state securities regulatory authority. It's not acting in any fiduciary capacity with respect to any contract and/or investment.

### **Guarantees provided are subject to the financial strength of the issuing insurance company; not guaranteed by any bank or the FDIC.**

This information is written in connection with the promotion or marketing of the matter(s) addressed in this material. The information cannot be used or relied upon for the purpose of avoiding IRS penalties. These materials are not intended to provide tax, accounting or legal advice. As with all matters of a tax or legal nature, your clients should consult their tax or legal counsel for advice.

Taxable distributions (including certain deemed distributions) are subject to ordinary income taxes, and if made prior to age 59½, may also be subject to a 10% federal income tax penalty. Distributions received from a non-qualified contract before the Annuity Commencement Date are taxable to the extent of the income on the contract. Payments from IRAs are taxable in accordance with the normal rules surrounding taxation of payments from an IRA. Early surrender charges may also apply. Withdrawals will reduce the death benefit and any optional guaranteed amounts in an amount more than the actual withdrawal.

ForeAccumulation II fixed index annuity is issued by **Forethought Life Insurance Company**, 10 West Market Street, Suite 2300, Indianapolis, Indiana. ForeAccumulation is available with Contract FA1801SPDA-01 and ICC17-FA1801SPDA-01 and rider forms FA4101-01, ICC17-FA4101-01, FA4106-01, ICC17-FA4106-01, FA4107-01, ICC17-FA4107-01, FA4109-01, ICC17-FA4109-01, FA4110-01, ICC17-FA4110-01, RA23-WCW-01, ICC23-RA23-WCW-01, FA4112-01, ICC17-FA4112-01, RA23-EDB-01, ICC23-RA23-EDB-01, RA22IS-2YP-01, ICC22-RA22IS-2YP-01, RA23-GACC-02, ICC23-RA23-GACC-02, RA23-PREM-01, ICC23-RA23-PREM-01, RA23IS-PTPLC-01, ICC23-RA23IS-PTPLC-01, RA23-NCW-01, ICC23-RA23-NCW-01, RA23-TIW-01 and ICC23-RA23-TIW-01.

### **Products and features are subject to state and firm variations and availability. Read the contract for complete details.**

Global Atlantic Financial Group (Global Atlantic) is the marketing name for The Global Atlantic Financial Group LLC and its subsidiaries, including Forethought Life Insurance Company and Accordia Life and Annuity Company. Each subsidiary is responsible for its own financial and contractual obligations. These subsidiaries are not authorized to do business in New York.

**FOR FINANCIAL PROFESSIONAL USE ONLY. NOT FOR USE WITH THE PUBLIC.**