

North American Company for Life and Health Insurance®

Field Bulletin

Improving Index Crediting Rates

502NB

Effective: August 12, 2024

North American's enduring strength and stability allows us to continually evaluate new opportunities to deliver more value to our customers and distribution partners. As a result, we are excited to announce that we will be raising cap, participation, and floor rates, and lowering the index spread rate for certain index options on new business and inforce policies for **Smart Builder® IUL 3.**

Smart Builder® IUL 3 Index Crediting rates

Effective for index periods that start on/after August 12, 2024.

PtP = Annual Point to Point, PtP w/Spread = Point to Point with Spread, Monthly PtP = Monthly Point to Point

Smart Builder® IUL 3 Index Crediting Rate Updates				
Index Selection	Crediting Rate	Current Rates	08/12/2024 New Rates	New Max Illustrated Rate
S&P 500° Capped PtP	Сар	6.50%	7.50%	5.04%
	Floor	0.00%	0.25%	
S&P 500° High Par PtP	Par	5.80%	7.20%	4.96%
S&P 500° PtP w/ Spread	Spread	9.00%	8.50%	5.37%
S&P 500° Monthly PtP	Сар	2.25%	2.70%	4.51%
S&P MidCap 400° PtP	Сар	5.80%	8.00%	5.12%
Russel 2000° PtP	Сар	5.80%	8.25%	5.14%
Uncapped S&P 500° PtP	Par	34.00%	50.00%	5.34%
Fidelity Multifactor Yield Index SM 5% ER PtP	Par	125.00%	175.00%	4.70%
Fidelity Multifactor Yield Index SM 5% ER High Par PtP	Par	140.00%	190.00%	5.12%

What rate will your client receive?

Use the guidelines below to determine what rate your client will receive.

For policies already inforce

- Monies already in the index accounts in which the new crediting period starts ON OR AFTER August 12, 2024, will automatically receive the new rates for the new crediting period.
- Monies placed into the Holding Account ON OR AFTER July 16, 2024, to be swept into the index
 accounts with an effective date ON August 15, 2024, will also receive the new rates.
- For any money allocated to an index account, any change in premium allocation instructions or transfer requests must be received by us prior to the Index Sweep Cutoff Date ON August 9,
 2024, which currently is four business days prior to the Index Sweep date.

For applications that are not yet placed inforce

• To receive the new rate, the first sweep date must be **August 15, 2024**, or after. (All policies placed inforce on July 16, 2024, and after will have their first sweep on August 15, 2024.)

For further information on these changes, please contact your MGA upline.

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S&P 500® Index S&P

MidCap 400® Index

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