

## FIT FPDA Comparison

FLEXIBLE PREMIUM DEFERRED ANNUITY

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# The chart below should help determine which FIT FPDA meets the customer's needs and the differences between the products.

<b>Customer Goal</b>	Accumulation							Income						
Product Name	FIT Secure Growth						FIT Select Income							
Immediate Interest Credit	None						5% if Split Bonus GLIR is elected on all premiums for first 8 policy years							
Issue age range	0-85						18-75							
Guaranteed Lifetime Income Rider	Not Available					Requires Either: Max Bonus GLIR or Split Bonus GLIR; both have a 1% annual charge								
Interest Crediting Options	<ul> <li>S&amp;P 500 annual point to point with a cap</li> <li>S&amp;P 500 monthly sum cap</li> <li>US Fundamental Balanced Index annual point to point with a participation rate</li> <li>Global Balanced Index annual point to point with a participation rate</li> <li>Declared rate</li> </ul>													
Rate Booster	A Rate Booster strategy is optional for all indexing strategies. Money allocated to a Rate Booster strategy has a 1% annual charge deducted from its accumulation value.													
Minimum Premium	\$100 per month salary reduction/deduction or auto bank draft or \$5,000 single premium: Only salary reduction/deduction or auto bank draft accepted after 5th policy year subject to \$50,000 annual limit													
Maximum Premium	\$1,000,000 age 0-70; \$750,000 age 71-75; \$ 500,000 age 76-80; \$250,000 age 81-85													
Free Withdrawals	10% of accumulation value available after the first policy year as permitted by law.													
Withdrawal charges	Annuity year		1	2	3	4	4	5	6	7	8	9	10	
	Withdrawal Cl	harge %	8.25%	8%	7%	6	%	5%	4%	3%	2%	6 1%	0%	
Market Value Adjustment	A Market Value Adjustment will apply to withdrawals in excess of the penalty free withdrawal amount for the first 10 policy years													
Immediate Interest	Annuity year	1	2		3	4		5	6	7	7	8	9	
Credit Recapture (if applicable)	Recapture %	90%	80%	6 7	0%	60%	ó	50%	40%	30	1%	20%	0%	
Riders	Nursing Care & Terminal Illness at no additional cost in approved states.													
Loans	\$500 minimum for 403(b) and 457(b) if the plan permits													
Plan Options	403(b) TSA, ROTH 403(b), IRA, SEP IRA, SIMPLE IRA, ROTH IRA, 457(b), Roth 457(b) and Non-Qualified													

### Guaranteed Lifetime Income Rider (GLIR) - FIT Select Income

The GLIR provides a lifetime of income for a customer without having to annuitize the policy.

### FIT Select Income – Potential for Higher Income via Index Interest Crediting

#### Income calculation method:

Accumulation Value X Activation Bonus X Guaranteed Withdrawal Percentage\*\*

	Max Bonus	Split Bonus				
Customer Goal	Income	Balance of Income and Accumulation				
Immediate Interest Credit	None	5% on premiums paid in first 8 policy years*				
Activation Bonus						
Years 2-5	115%	100%				
Years 6-10	125%	110%				
Years 11-15	145%	125%				
Years 16-20	170%	145%				
Year 21+	200%	170%				

Rider Charge: Both riders have a 1% annual charge.

### **GLIR Income Doubler**

The Income Doubler may double the lifetime income being paid for up to five years if the annuitant becomes permanently unable to perform two of six activities of daily living. See application for full qualification requirements. (Not available in California)

### **Increasing Income**

At activation of the Guaranteed Lifetime Income Rider the customer can choose to have a level payment for life or a payment that will increase over time. If increasing income is selected, the initial income will be lower than level income but will increase by 2.5% per year until the accumulation value reaches zero dollars. At that time the client's income will lock in at the current amount.

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