

# Moving financial futures forward



# Great things happen when people take action

**At Corebridge Financial, we believe action is everything.**

That's why every day we proudly partner with financial professionals and institutions to make it possible for more people to take action in their financial lives, for today and tomorrow.





## Who we are

**Corebridge Financial is a new company, but not a new business.** Formerly AIG Life & Retirement, we are one of the largest and most established providers of retirement solutions and insurance products in the United States, with a long and proven track record of serving our clients. At Corebridge, we're passionate about giving people the power to help them reach their financial goals. It's who we are.

### Corebridge at a glance

**\$345 billion**

**in assets under management or administration**  
as of September 30, 2022

**\$47 billion**

**claims and benefits paid**  
2017-2021 by the U.S. life insurance  
companies collectively\*

**\$31 billion**

**in premiums and deposits**  
for the 12-month period ending September 30, 2022

**8,000+**

**employees worldwide**  
as of September 30, 2022

\* U.S. life insurance companies include American General Life Insurance Company (AGL), Houston, TX, The United States Life Insurance Company in the City of New York (US Life) and The Variable Annuity Life Insurance Company (VALIC), Houston, TX.

# The Corebridge difference

## Expansive solutions to help secure financial futures

Our broad portfolio of products and services offers quality, choice and flexibility. This means the institutions and financial and retirement professionals we partner with have solutions to help meet unique financial goals and situations.

## Industry experts all-in on your success

We bring deep dedication and industry experience to every partnership. Our teams go above and beyond to support our partners, helping them navigate changing markets and address evolving financial needs with confidence.

## Experiences and resources to drive action

We deliver new, impactful ways to help our partners build brighter, more secure financial futures.

## Extending financial wellness to all

We're passionate about working together to lift communities and help bring financial health and opportunity within reach—no matter where one is in their life's journey.

### core



Speaks to our strong foundation of industry-leading products, services and partnerships that are central to helping people take action in their financial lives.

### bridge

Evokes our passion for helping people take action to carry them from planning to outcomes, providing a path from today's financial needs to tomorrow's aspirations.

corebridge  
financial



## What we offer

Our products and services provide choice and flexibility to help meet unique client needs so they can look to the future with confidence.

- +** **Retirement solutions and services**  
Group retirement plans and services for not-for-profit employers and their employees, and an expansive portfolio of annuity solutions for individuals.
- +** **Family protection**  
Term, universal and index universal life insurance product solutions.
- +** **Institutional offerings**  
Pension risk transfer, structured settlements, guaranteed investment contracts, institutional annuities and life insurance, and more.

Our balanced portfolio across the Corebridge enterprise—Individual Retirement, Retirement Services, Life Insurance and Institutional Markets—enables us to manage risk, maximize growth opportunities and help drive positive outcomes for those we serve.

# Individual Retirement

As a pioneer in the annuity industry, we have been focused on retirement savings and income needs for decades. We are among the top providers of annuity products in every major annuity line of business, including index, variable and fixed annuities. We have ranked either #1 or #2 in annuity sales for the past nine years.

Our proven knowledge in product design is reflected in our expansive suite of retirement solutions that offer opportunities for growth, protection and guaranteed lifetime income. We have a long and successful track record of innovation in the variable annuity market and, more recently, in leveraging product design and business partnerships to create unique offerings in both index and fixed annuity products. Tiered income structures, bespoke indices and defined outcome strategies allow us to create products that are differentiated and offer clients more options to support their retirement needs.

BY THE NUMBERS

+ **#2** in total annuity sales\*

+ **#3, #4 and #7** across fixed index, fixed and variable annuities, respectively\*

+ **Approximately 1.5 million** annuity policies in force\*\*

+ **Products distributed through a broad network of over 24,000** financial professionals and more than **600** firms, including banks, broker-dealers and independent marketing organizations\*\*\*

\* LIMRA rankings in the U.S. for 2Q22 YTD.

\*\* As of December 31, 2021.

\*\*\* As of June 30, 2022.

# Retirement Services

For over 60 years, we've helped millions of Americans turn their vision for retirement into reality. That's why so many plan sponsors and employees continue to place their trust in us year after year. The average length of our relationships with plan sponsors is nearly 29 years, and one in four in-plan individual clients have been with us for more than 20 years.

We are a leading retirement plan provider for K-12 schools, healthcare, government, higher education and other not-for-profit institutions. Through our strong partnerships with plan sponsors and consultants, a dedicated financial advisor network, and innovative technology solutions and tools, we make retirement planning easy and accessible and help people turn their financial dreams into realities.

BY THE NUMBERS

+ **Top five** retirement plan provider in K-12, higher education, government and healthcare, by assets\*

+ **Serve more than 22,000** plan sponsors across 50 states\*\*

+ **1,300** career financial advisors serving employees and plan participants\*\*

\* LIMRA rankings in the U.S. for 2Q22 YTD.

\*\* As of June 30, 2022.

# Life Insurance

We recognize the importance of helping people protect their family and their legacy, which is why we offer a broad portfolio of competitive life insurance products and solutions. These are delivered through our distribution partner network, which is built on a wide range of long-standing relationships.

We empower our distribution partners and their agents with key insights and resources that help them match their clients' specific protection needs with the right coverage—whether term, universal or whole life. This includes products that offer legacy protection, the option to build cash value for tomorrow, and the ability to access certain benefits today.

Our direct-to-consumer business, with more than 120 agents, offers a simple and convenient approach to help people secure life insurance that works for them.

## BY THE NUMBERS

+ Approximately **35,000** independent agents and over **800** general agents (MGAs and BGAs) sell our life insurance solutions\*

+ **\$979 billion** in-force life insurance coverage and approximately **4.4 million** in-force policies in the United States\*

+ **Top 10** in term life insurance sales\*\*

+ **Top 12** in total life insurance issued\*\*

\* As of June 30, 2022.

\*\* LIMRA rankings in the U.S. for 2Q22 YTD.

# UK Life and Laya Healthcare

Corebridge has a growing international presence in the UK and Ireland. Through **AIG Life UK**, we offer group and individual life, critical illness and income protection insurance to UK customers. We distribute private medical insurance in Ireland through **Laya Healthcare Limited**.

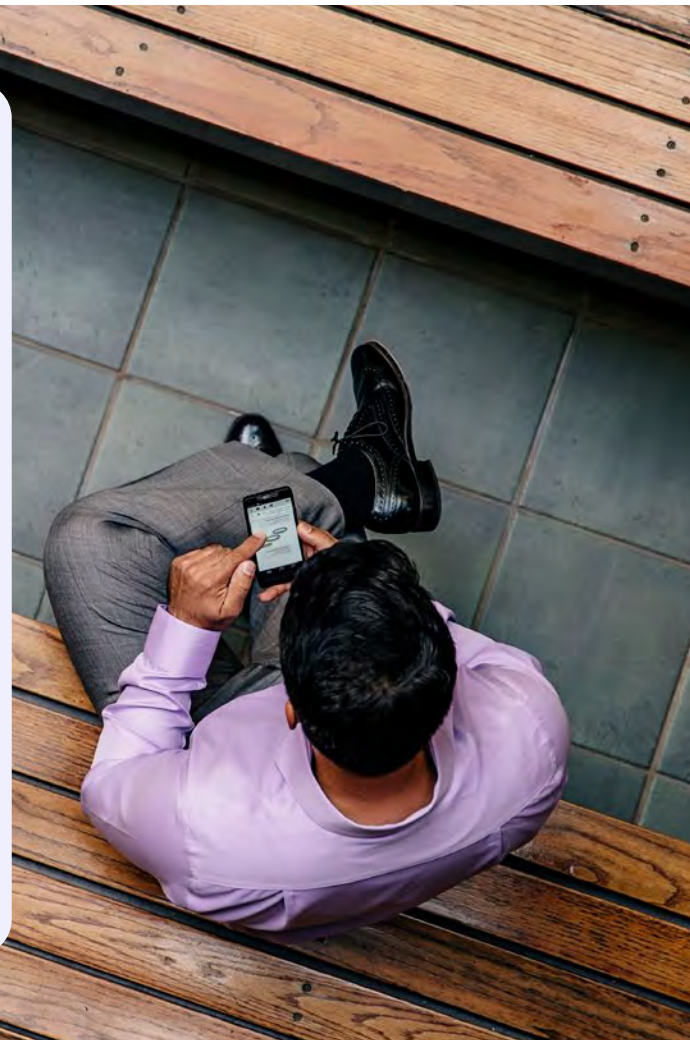
+ **\$446 billion** in-force coverage across **2.4 million** individual policyholders and group benefit members in the UK\*

+ **Top 4 provider** of individual life new business in UK\*

+ Over **600,000** customers in Ireland\*

+ **Top 2 distributor and administrator** of private medical insurance in Ireland\*

\* As of June 30, 2022.





## Institutional Markets

Corebridge offers sophisticated, customized balance sheet and risk management solutions to a wide range of institutions, including public and corporate pension plans, endowments and foundations, insurance companies and other financial institutions seeking optimal risk-adjusted investment returns.

Our Institutional Markets products and solutions are distributed in highly specialized markets through consulting firms, investment banks, marketing organizations, institutional brokers and settlement consultants. Our breadth of offerings includes pension risk transfer, structured settlements, guaranteed investment contracts, institutional annuities and life insurance, and more.

### BY THE NUMBERS

- + Manage liabilities for pension plans covering approximately **138,000** participants\*
- + **\$7.4 billion** in reserves related to our Guaranteed Investment Contracts\*
- + **\$3.5 billion** in structured settlement annuity reserves\*

\*As of June 30, 2022.



# A solid foundation

## High ratings for financial strength from independent ratings agencies

Agency	Rating as of 3/29/22
Standard & Poor's	A+ (Strong) <sup>1</sup>
Moody's	A2 (Good) <sup>1</sup>
A.M. Best	A (Excellent) <sup>1</sup>
Fitch	A+ (Strong) <sup>1</sup>

Ratings are subject to change. See back cover for more details.

<sup>1</sup>Outlook: Stable

- American General Life Insurance Company
- The United States Life Insurance Company in the City of New York
- The Variable Annuity Life Insurance Company

We have a diversified earnings base, which is supported by our diverse business offerings. Our balance sheet is strong and well-structured to support our business goals and help maximize performance, and each of our U.S. life insurance companies maintains a strong capital position.

## Strength through partnerships

Corebridge utilizes a hybrid model for our general account investment management, in which we manage certain asset classes internally and partner with world-class institutions that serve as investment managers for other asset classes. This “manager of managers” approach is designed to enhance our competitiveness and expand our capabilities and scalability. Our partners include:

- **Blackstone**, one of the most recognized firms in asset management,\* helps enable accelerated growth opportunities in our retail and institutional product lines, with a focus on returns adjusted for risk.
- **BlackRock**, one of the leading providers of investment, advisory and risk management solutions,\*\* will manage up to \$90 billion of assets in our investment portfolio, providing a “scale and fee” structure that is designed to help improve performance by optimizing our investment operating model.

\* \$950.9 billion AUM as of September 30, 2022.

\*\* \$7.9 trillion AUM as of September 30, 2022.



# Employees and impact



Each and every day, our employees strive to make a positive impact on millions of lives—including the individuals and institutions we serve, as well as the communities where we live and work.

We are committed to creating an inclusive workplace focused on attracting, retaining and developing diverse talent that fosters a culture of belonging for all employees. Our Diversity Council and Employee Resource Groups work to ensure Diversity, Equity and Inclusion (DEI) initiatives are an integral part of our business strategies, facilitate networking and connections with peers, and support a culture of inclusion and engagement within the company.

We seek to act responsibly as we do business, to help forge a better, fairer, more sustainable world. Environmental, Social and Governance (ESG) values are embedded into our culture, the products and services we offer, and the actions we take. Our former parent company, AIG, has built a strong ESG foundation and we are leveraging this framework as a starting point for our approach, which will evolve over time.

# Experienced leaders focused on a successful future

The Corebridge Financial Executive Leadership Team brings deep industry and business expertise, and strong leadership skills to the organization’s operations and culture—inspiring action and leading us forward.

## The Corebridge Financial Executive Leadership Team



**Kevin Hogan**  
Chief Executive Officer



**Jonathan Novak**  
President of Institutional Markets



**Kathy Anderson**  
Chief Risk Officer



**Betsy Palmer**  
Chief Marketing Officer



**Dave Ditillo**  
Chief Information Officer



**Sabra Purtill**  
Chief Investment Officer



**Terri Fiedler**  
President of Retirement Services



**Alan Smith**  
Chief Human Resources Officer



**Elias Habayeb**  
Chief Financial Officer



**Todd Solash**  
President of Individual Retirement and Life Insurance



**Amber Miller**  
Chief Auditor



**Mia Tarpey**  
Chief Operating Officer



**Chris Nixon**  
General Counsel

To learn more about our expansive portfolio of retirement and life insurance solutions and how we can work together, visit us at [www.corebridgefinancial.com](http://www.corebridgefinancial.com).

Life insurance and annuities issued by American General Life Insurance Company (AGL), Houston, TX, except in New York, where issued by The United States Life Insurance Company in the City of New York (US Life). Certain annuities are issued by The Variable Annuity Life Insurance Company (VALIC), Houston, TX. Variable annuities are distributed by AIG Capital Services, Inc., member FINRA. Guarantees are backed by the claims-paying ability of the issuing insurance company and each company is responsible for the financial obligations of its products. AGL does not solicit, issue or deliver policies or contracts in the state of New York. AGL, US Life and VALIC have received strong financial strength ratings from independent ratings agencies, reflecting their financial stability and ability to meet obligations to their policyholders and others.

**Ratings were last updated March 29, 2022. Ratings are subject to change at any time.** Standard & Poor's ratings are a measure of claims-paying ability and range from AAA (Extremely Strong) to R (Regulatory Action), while Moody's ratings measure financial security and range from AAA (Exceptional) to C (Extremely Poor). A.M. Best's ratings measure claims-paying ability and range from A++ (Superior) to F (in Liquidation). Fitch ratings are a measure of insurer financial strength, ranging from AAA (Exceptionally Strong) to C (Distressed). Only the fixed account protection features, income payments, and guarantees are backed by the claims-paying ability of the issuing insurance company.

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Not FDIC or NCUA/NCUSIF Insured

May Lose Value • No Bank or Credit Union Guarantee  
Not a Deposit • Not Insured by any Federal Government Agency