

NAC VersaChoice<sup>™</sup> 10

# fixed index annuity

Issued by North American Company for Life and Health Insurance®

Rate spotlight

As of 11/10/22 RegEd product code: **20SFGNAC\_01** 

| Crediting method   | Declared rates*                  |                               | Hypothetical projected illustrated rates |                     |                            |                     |                     |                 |
|--|----------------------------------|-------------------------------|--|---------------------|----------------------------|---------------------|---------------------|-----------------|
|  | Low band:<br>\$20,000 - \$74,999 | High band<br>\$75,000 or more | Low band   \$20,000                      |                     | - \$74,999                 | High band           | \$75,000 or more    |                 |
|  |                                  |                               | Last 10 Years                            | High                | Low                        | Last 10 Years       | High                | Low             |
| Fixed account  | 4.00%                            | 4.25%                         | 4.00%                                    | 4.00%               | 4.00%                      | 4.25%               | 4.25%               | 4.25%           |
| Annual Point-to-Point with Index Cap Rate  |                                  |                               |  |                     |                            |                     |                     |                 |
| S&P 500®   | 9.00%                            | 10.00%                        | 7.14%                                    | 7.14%               | 5.08%                      | 7.88%               | 7.88%               | 5.46%           |
| Monthly Point-to-Point with Index Cap Rate   |                                  |                               |  |                     |                            |                     |                     |                 |
| S&P 500®   | 2.75%                            | 2.90%                         | 8.50%                                    | 8.50%               | 3.26%                      | 8.88%               | 8.88%               | 3.51%           |
| Annual Point-to-Point with Index Margin  |                                  |                               |  |                     |                            |                     |                     |                 |
| S&P 500 <sup>®</sup> Low Volatility Daily Risk Control 5% Index  | 1.50%                            | 0.50%                         | 5.19%                                    | <b>5.19%</b>        | 3.59%                      | 5.93%               | <b>5.93%</b>        | 4.38%           |
| Annual Point-to-Point with Participation Rate  |                                  |                               |  |                     |                            |                     |                     |                 |
| S&P 500®   | 30%                              | 35%                           | 4.62%                                    | 4.62%               | 2.72%                      | 5.38%               | 5.38%               | 3.16%           |
| S&P Multi-Asset Risk Control 5% Excess Return  | 140%                             | 165%                          | 6.76%                                    | 10.00%              | 6.76%                      | 7.93%               | <b>11.76%</b>       | 7.93%           |
| Fidelity Multifactor Yield 5% ER™  | 150%                             | 175%                          | 8.30%                                    | 10.39%              | 7.66%                      | 9.66%               | 12.09%              | 8.91%           |
| Morgan Stanley Dynamic Global Index  | 150%                             | 175%                          | 10.15%                                   | 11.63%              | 10.15%                     | 11.82%              | 13.54%              | 11.82%          |
| Two-year Point-to-Point with Participation Rate  |                                  |                               |  |                     |                            |                     |                     |                 |
| S&P 500®   | 45%                              | 50%                           | 6.73%                                    | 6.73%               | 1.88%                      | 7.44%               | 7.44%               | 2.08%           |
| S&P Multi-Asset Risk Control 5% Excess Return  | 175%                             | 200%                          | 6.65%                                    | 12.14%              | 6.65%                      | 7.55%               | 13.74%              | 7.55%           |
| Fidelity Multifactor Yield 5% ER   | 200%                             | 225%                          | 10.23%                                   | 12.83%              | 9.62%                      | 11.44%              | 14.31%              | 10.73%          |
| Morgan Stanley Dynamic Global Index  | 200%                             | 225%                          | 12.73%                                   | 14.54%              | 12.73%                     | 14.21%              | 16.20%              | 14.21%          |
| Annual Point-to-Point with Enhanced Participation Rate<br>(includes a strategy charge*)                    |                                  |                               |  |                     |                            |                     |                     |                 |
| Fidelity Multifactor Yield 5% ER   | 175%                             | 190%                          | 9.66%                                    | 12.09%              | 8.91%                      | 10.47%              | 13.11%              | 9.66%           |
| annual strategy charge percentage  | 0.95%                            | 0.95%                         | <b>8.71%</b> ^                           | <b>11.14%</b> ^     | <b>7.96</b> % <sup>^</sup> | <b>9.52%</b> ^      | 12.16% <sup>^</sup> | 8.70%^          |
| Morgan Stanley Dynamic Global Index  | 175%                             | 190%                          | 11.82%                                   | 13.54%              | 11.82%                     | 12.81%              | 14.68%              | 12.81%          |
| annual strategy charge percentage  | 0.95%                            | 0.95%                         | 10.86%^                                  | 12.59% <sup>^</sup> | 10.86%^                    | <b>11.86%</b> ^     | <b>13.73%</b> ^     | 11.86%^         |
| <b>Two-year Point-to-Point with Enhanced Participation Rate</b> (includes a strategy charge <sup>1</sup> ) |                                  |                               |  |                     |                            |                     |                     |                 |
| Fidelity Multifactor Yield 5% ER   | 250%                             | 275%                          | 12.63%                                   | 15.77%              | 11.82%                     | 13.81%              | 17.21%              | 12.90%          |
| annual strategy charge percentage  | 0.95%                            | 0.95%                         | <b>11.78%</b> ^                          | 14.94% <sup>^</sup> | 10.96%^                    | 12.97% <sup>^</sup> | <b>16.40%</b> ^     | 12.04%^         |
| Morgan Stanley Dynamic Global Index  | 250%                             | 275%                          | 15.67%                                   | 17.85%              | 15.67%                     | 17.11%              | 19.47%              | 17.11%          |
| annual strategy charge percentage  | 0.95%                            | 0.95%                         | 14.84%^                                  | <b>17.04%</b> ^     | 14.84%^                    | <b>16.30%</b> ^     | 18.67%^             | <b>16.30%</b> ^ |

^ Net annual effective rate that reflects applicable strategy fees.

\* If the underlying performance of an index is zero or negative, the interest credited to the contract will be zero.

### Questions? Contact Sales Support at 866-322-7066.

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\*Declared rates are based on current rates and are subject to change without notice.

Projected illustrated rates: Projected illustrated rates are based on the annual effective rates for the most recent, most favorable, and least favorable ten year period out of the last twenty years of historical index performance as taken from our current illustration for this product. The projected illustrated rates in this hypothetical example assume the index will repeat historical performance and that the annuity's current non-guaranteed elements, such as index caps, index margins, participation rates or other interest crediting adjustments, will not change. It is likely that the index will not repeat historical performance, the non-guaranteed elements will change, and actual rates will be higher or lower than those provided in this example but will not be less than the minimum guarantees.

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#### **Risk factors**:

- The level of the Index can go down. The Index components are exposed to various risks and their market price may be influenced by many unpredictable factors including risks associated with global equities markets, currency exchange rates, interest rates, commodities, and precious metals.
- There are risks relating to the volatility target mechanism. The Index's volatility target mechanism is applied to target an overall level of realized volatility equal to 5% but the realized volatility may be less than or greater than 5% and the volatility target may adversely affect Index performance.
- There are risks associated with leverage. The Index rules contemplate the possibility of leverage within the Index to achieve the 5% volatility target, which is expected to magnify declines.
- The Index has a limited performance history and past performance is no indication of future performance.
- The Index has embedded costs. The components that are used in constructing the Index include adjustments for costs associated with trading within and between various components, as applicable. The return of such components and, as a result, the return of the Index will be lower than if there were no associated costs.
- Purchasers of products linked to the Index will have no access to the assets underlying the Index.
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