## **AIG Underwriting:** Simple, fast, consistent.



Being a partner in your success is important to us, which is why we've built an underwriting process that will provide a seamless experience and reliable results for your cases.

### Three key ways we bring value to YOUR business:

#### 1. Automation is our foundation

- Automation = faster outcomes: Every application goes into our automated underwriting system. Even when labs are required, applications flow through the automated system, ensuring a consistent outcome.
- Comprehensive data: Our robust automated underwriting system uses data sources to validate your clients' information to get protection faster.
- Fewer Requirements: 50% reduction in APS orders since our automated underwriting launch in 2017.

#### 2. Agile Underwriting (AU+), our fluidless program, just expanded

- Now available for all products: IUL (up to \$2M and age 59) and GUL and Term (up to \$1M and age 59). For IUL, 80% of all applications received are included in these parameters.
- Higher Placement Rates: Consistently higher placement rates on applications that do not require labs.
- Faster Decisions: Instant offer or lab/exam decision at end of tele-interview. Over 65% of eligible IUL applications receive an underwriting decision without requiring fluids.

#### 3. Consistent process and results you can trust

- Automation = consistency: Our automated underwriting engine provides consistent results and removes subjectivity.
- **Predictability:** You can count on your applications benefiting from our automation without unexpectedly routing to full underwriting.
- A seamless, transparent pivot to full underwriting (if needed): AIG handles exam scheduling with the client, and you can use Connext to follow the progress.

Submit a case to see how simple, fast and consistent AIG Underwriting can be for you.

## Did you know?

We never randomly route to full UW. That's how consistent our automated system is!





# Every application goes through our automated underwriting system. AIG Underwriting: Simple, fast, consistent

Age		Up to age 59	70	80
Face Amount	\$1M	Agile Underwriting+ (AU+) Term, IUL and GUL	Automated Underwriting All products	
	\$2M	Agile Underwriting+ (AU+) IUL only		
		Automated Underwriting Term and GUL		
	\$3M	Automated Underwriting All products		
	\$3M+	Full Underwriting/Underwriting Team All products		
Agile Underwriting+ (AU+): Fluidless, lab-free program				

- Automated Underwriting: Fluids/labs required
- Full UW/UW team: Machine-assisted underwriting with fluids and labs

## We see the future in you.™—



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AGLC201533 REV0422 Page 2 of 2