

THE CONNECTOR'S WAY

Seven Rules for Building Business One Relationship at a Time

ONE

Nurture body and mind to create positive energy and enthusiasm that attracts others.

TWO

Seek out individuals who expose you to new ways of thinking.

THREE

Ask your connections how you can be of service to them.

FOUR

Serve others without consideration for how you will benefit.

FIVE

Exceed expectations.

SIX

Let people know how they can help you succeed.

SEVEN

Be grateful.

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