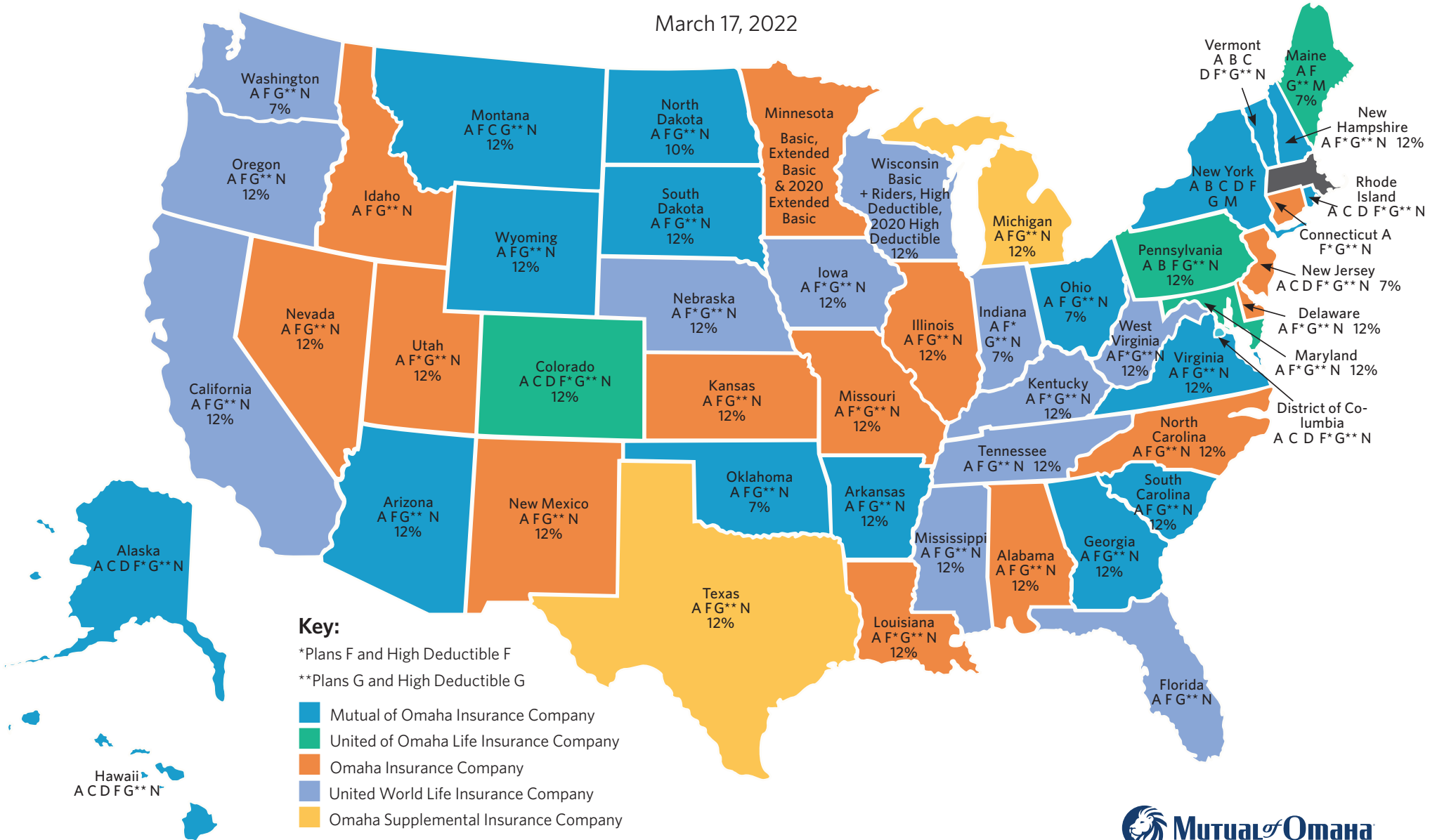


MEDICARE SUPPLEMENT

Plan and Household Discount Availability

March 17, 2022



MEDICARE SUPPLEMENT HOUSEHOLD DISCOUNT

Premium Discount Drops Rates Further

In most states, Mutual of Omaha offers a Medicare supplement premium discount for eligible people living together. So be sure to ask applicants about others in the household. You can save them some significant money, which will help attract and retain policyholders.

Who Qualifies

To determine whether your applicant qualifies for the household discount:

10%-12% Household Discount — Applicant may be eligible for the household discount if they:

- Reside with a spouse or civil union/domestic partner.
- Have resided with as many as three adults age 60 or older for the last 12 months.

7% Household Discount

Applicant may be eligible for the household discount if:

- They reside with a spouse or civil union partner or has continuously resided for the past 12 months with as many as three household members.
- The spouse, civil union partner or household member either has an existing Medicare supplement plan with or is also applying for and is issued coverage with Mutual of Omaha or an affiliate.

Domestic Partner — Either partner of an unmarried couple (includes same sex) in a relationship considered as being equivalent to marriage for the purpose of extending certain legal rights and benefits.

Civil Union Partner — Partners who are recognized by a state or government as conferring all or some of the rights conferred by marriage.

Show the Rate

You can quickly get the discounted rate with any of these tools:

1. Use the Med supp e-App; it does the calculation for you.
2. Use the Med Supp Mobile Quote App; access it through mutualofomaha.com/broker, Medicare Supplement Sales Tools page.
3. Go to the "Get a Quote" page on mutualofomaha.com and say "Yes" to household resident quote.
4. Use the premium calculation worksheet in the application packet.