

Effective November 8, 2021

Client Profile Form update

We have enhanced the Client Profile Form to improve efficiency in obtaining information and reduce the number of Not In Good Order (NIGO) items. The updated Client Profile Form is scheduled to launch on Monday, November 8, 2021, on all form repositories.

Information pertaining to annuity business submissions

Applicable annuities

The enhanced Client Profile Form is used with the following types of annuity products:

- Index annuities
- Fixed annuities
- Income annuities

Applicable firms

Any firm where AIG is currently responsible for the suitability supervision process.

Transition period

Starting Monday, February 14, 2022, the updated Client Profile Form will only be accepted with all New Business submissions.

We can review cases on a pre-sale basis!

To submit a case for preliminary review, complete and send us the Client Profile Form. We do not require a signed document for a preliminary review. We're happy to assist with suitability questions or pre-sale reviews by contacting the Suitability Review Team at SuitabilityReview@aig.com.

Questions and contact information

If you need help obtaining the form or have questions about the AIG process, please contact the AIG Sales Desk at (888) 438 - 6933, Option 2, or your agency's back office. Please note, the <u>AIG Suitability Guidelines</u> are available for your reference.

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