

# A PERFECT FIT

## **Medicare supplement + dental coverage**

### Offer your clients dental insurance from a company they trust.

Two key workplace benefits employees rely on are health insurance and dental insurance. When workers get ready to retire, a Medicare supplement policy is a natural choice to help "fill the gaps" for medical-related expenses.

Help your clients get the additional coverage they want – and need – by offering dental insurance from Mutual of Omaha. Dental insurance is the No. 1 supplemental product requested after Medicare supplement insurance and our dental plans are a perfect fit for Medicare supplement eligible clients.

#### Why Offer Mutual of Omaha's Dental Insurance?

Our dental insurance policies are competitively priced for Medicare age clients. With our flexible plans, your clients are sure to find an option that fits their needs and budget. Here are the important advantages our dental plans offer:

- Competitive pricing (10% premium reduction within the last year in most states)
- Guaranteed issue and guaranteed renewable
- Community-rated premiums
- National network of approximately 394,000 dental provider locations
- Option to purchase a vision benefit rider (see sidebar for more information)

#### What Our Dental Plans Cover

Our dental insurance plans are designed to help your clients pay for the services they need, giving them the confidence of knowing what their out-of-pocket costs will be. Here's what our dental plans cover:

- Preventive Services (full coverage)
- Cleanings and X-rays

- Basic Services: Fillings and simple extractions
- Major Services: Root canals, crowns, bridges, dentures, periodontics, and surgical extractions

#### **Affordable Dental Coverage**

Medicare supplement-age clients are on a budget, so adding an extra monthly expense needs to be well worth its value. At approximately \$25 a month\*, our Mutual Dental Protection<sup>SM</sup> plan is affordable dental insurance coverage that won't break your clients' budget.



#### **Optional Vision Rider**

If your clients want vision insurance, they can select the optional vision rider on the Mutual Dental Protection plan. For approximately \$8 per month\*, your clients can get coverage that helps pay for costs like:

- eye exams
- eyeglasses
- contact lenses

\*Rates vary by state and are not available in all states

Medicare supplement and dental insurance from Mutual of Omaha – a perfect fit for your Medicare age clients.

