# **Underwriting Changes**

Legal & General America has updated temporary underwriting guidelines in response to COVID-19. Revised effective June 3, 2021

Last year, Legal & General America implemented temporary underwriting guideline changes due to the COVID-19 pandemic. Our team has been closely monitoring the COVID-19 impact and while the situation remains fluid, we're continuing to take positive actions to help more families and businesses get the coverage they need. As COVID-19 data evolves, we have revised our temporary guidelines to provide more opportunities for cases to be underwritten, approved and issued.

## **Temporary Exam and APS Substitutions**

With the introduction of our Lab Lift exam substitution, available for both digital and paper applications since February 12th, we are no longer continuing the COVID-19 temporary exam and APS substitutions with HumanAPI. Please discontinue use of those previous guidelines, effective immediately. Learn more

# **COVID Temporary Guidelines have been revised with the following changes:**

#### Age\* and Risk Profile Postponement Parameters

- Full consideration based on pre-COVID underwriting guidelines for ages 20 through 70
- We will continue to postpone **ages 71 and over** with a tentative rating exceeding Table 2 AND the risk profile includes any of the referenced underlying chronic conditions:

#### Cardiovascular disease such as:

- Arrhythmia including Atrial fibrillation
- Coronary artery disease (CAD)
- · Stroke, TIA
- Other ratable cardiovascular disease

#### **Diabetes**

#### Lung disease, such as:

- Asthma
- Chronic Obstructive Pulmonary Disease (COPD)
- Bronchitis/pneumonia
- Other ratable lung disease

## **COVID-19 Disease Cases Remains Unchanged**

Postponed for at least 30 days after full recovery. Reconsideration parameters will depend on the severity of the disease and current health status.

# **Good Health Statement**

Good Health Statement will continue to be required with all new or pending applications unless there is a valid TIAA in place.

# Foreign Travel

- Travel plans to a country with advisory Level 1 or 2 is acceptable.
- Travel plans to a country with advisory Level 3 or 4 due to civil unrest or terrorism; LGA will postpone
  the application until after travel takes place.



<sup>\*</sup>Age is defined as age nearest birthday

#### **Reconsideration Process**

If you would like us to reconsider a previous case that was postponed due to our COVID Temporary Underwriting Guidelines, you may now send for a reconsideration! **All applicants will require:** 

- Updated medical records including any outstanding evidence<sup>1</sup>
- Confirmation of current inforce coverage and details of any life insurance policy they have applied for since their initial application<sup>2</sup>
- Confirmation of current income<sup>2</sup>
- Signed and dated Good Health Statement (unless there is a valid TIAA in place)

Any case that was previously postponed for COVID may have also been postponed due to other medical information. Upon review, we will communicate if we will accept your applicant for reconsideration and what additional evidence may be required.

Any case postponed within the last 10 months can be reopened by your underwriter. Additional medical requirements may be required after re-review.<sup>3</sup>

LGA does not ask about vaccination status (for any virus/disease) through the application process and has no plans to ask about the COVID-19 vaccine. The COVID-19 vaccine is not a factor in the underwriting process.

- 1. We will not reconsider Declinations in this process
- 2. Confirmation of no changes can be submitted via the agent; however, the client will need to sign an amendment attesting to the information even if there are no changes
- 3. According to our current exam shelf life guidelines; applicants age 61 and above will require all age/amount requirements if the application and medical evidence is greater than 6 months old. Applicants age 20-60 will require all age/amount requirements if the application and medical evidence is greater than 12 months old.

For additional transparency, below is a clear list of situations and medical impairments (admitted or discovered) that are declined or postponed to help assist you with your field underwriting:

### Situations and impairments declined

- Aortic Aneurysm
  - Abdominal size≥ 5.0cm
  - Thoracic size ≥ 4.5 cm
- · Alcohol Abuse with current use
- Automatic Implantable Cardioverter-Defibrillator implanted
- Alzheimer's disease or Dementia
- Cancer with current evaluation of type or receiving treatment
   Contact underwriting before submitting if a Cancer diagnosis or treatment within the last 12 months, multiple cancer history, or recurrence
- Cardiomyopathy, moderate/severe or with coronary artery disease
- Cirrhosis of the Liver
- COPD/Emphysema/Chronic Bronchitis with Oxygen use or recent hospitalization
- Depressive Disorder Severe
- Diabetes with significant complications or A1C >10.0
- Dialysis or Chronic Renal Failure
- Drug Abuse (excludes Marijuana)
  - Single drug within 3 years of complete abstinence
  - Multiple drugs within 4 years of complete abstinence
  - Multiple relapses
- HIV positive
- · Schizophrenia can be considered after 5 years of treatment compliance, minimal symptoms, good follow-up and employed
- Sleep Apnea Severe and Untreated
- Stroke (CVA), under age 50 or multiple strokes any age
- Contact underwriting before submitting on a Stroke diagnosis if occurred with past 2 years
- Suicidal Attempt within past 2 years, multiple attempts are always a Decline
- Transplant Recipient
  - Contact underwriting if a Kidney or Bone Marrow/Stem Cell Transplant Recipient
- Uncontrolled Hypertension
- Quadriplegia

# Situations and impairments postponed

- · Aortic Aneurysm recommended/pending surgical repair OR surgical repair within 6 months
- Alcohol Abuse abstinence less than 2 years
- Bipolar less than 1 year from diagnosis
- Current Pregnancy with history of Pre-Eclampsia
- Gastric Bypass less than 6 months
- Grand Mal Seizures, cause known less than 3 months since first seizure
- Heart Attack/MI less than 6 months
- · Non-Elective Medical Testing or Surgery advised but not yet completed
- TIA less than 6 months
- Valve Replacement less than 6 months

