Roth IRA conversion FAQ



To help address questions you may have about partial Roth conversions, we've answered the following frequently asked questions.

When can my clients request a partial Roth conversion?

Your clients, except those in New York, can request a partial Roth conversion for business issued May 9, 2021 or later.

Will child contracts be issued new contract numbers?

The parent contract will retain its original contract number, and each child contract will be issued the same contract number ending in A, then B and so on.

How long after their policy is issued can my clients request a partial Roth conversion?

Your clients' partial Roth conversion paperwork can be received any time, including before their policy is issued. Their Roth conversion paperwork will be processed after the parent contract is issued.

What communications will Athene send to my clients? (Confirmation statement, tax document, etc.)

We will mail your clients a confirmation letter when the partial Roth conversion is complete.

What communication will I receive from Athene?

You can access your client's confirmation letter on our producer website, Athene Connect.

Is there a minimum amount for conversion?

Yes, the minimum amount for each contract (parent and child) is \$2,000 in order to convert the funds.

Do converted contracts start a new surrender charge schedule?

No, the converted (child) contract is a mirror image of the originally issued (parent) contract with the same surrender charge schedule.

22976 (05/12/21)

Are there any problems if the conversion amount exceeds the free withdrawal amount?

No. Since your clients' funds are not leaving Athene, the partial Roth conversion is not considered a withdrawal so there aren't any problems if the converted amount exceeds the free withdrawal amount.

When clients turn on an income rider, what contract will their withdrawals come from?

When clients decide to turn on income (or take a withdrawal), they must specify which contract(s) the withdrawal should come from.

How will annual statements and renewal/reallocation correspondence change for a partially converted contract?

For partial Roth conversions, your clients will receive:

- A renewal/reallocation letter for each contract (parent and child)
- An annual statement for each contract (parent and child)

Which anniversary date will the partially converted contract have?

The partially converted contract will have the parent contract's anniversary date. Since the child contract is a mirror image of the parent contract, both will maintain the same contract anniversary date for renewal/reallocation purposes, surrender charges/timelines, etc.

When will a 1099 be mailed to my clients after conversion?

Yes, your clients will receive a 1099R and a 5498 for the tax year in which they convert the tax status to a Roth IRA.

For financial professional use only. Not to be used with the offer or sale of annuities.

Any information regarding taxation contained herein is based on our understanding of current tax law, which is subject to change and differing interpretations. This information should not be relied on as tax or legal advice and cannot be used by any taxpayer for the purposes of avoiding penalties under the Internal Revenue Code. We recommend that taxpayers consult with their professional tax and legal advisors for applicability to their personal circumstances.

Athene Annuity and Life Company (61689), headquartered in West Des Moines, Iowa, and issuing annuities in 49 states (excluding NY) and in D.C., and Athene Annuity & Life Assurance Company of New York (68039), headquartered in Pearl River, NY, and issuing annuities in New York, are not undertaking to provide investment advice for any individual or in any individual situation, and therefore nothing in this should be read as investment advice. This material should not be interpreted as a recommendation by Athene Annuity and Life Company, Athene Annuity & Life Assurance Company of New York or Athene Securities, LLC.

ATHENE ANNUITIES ARE PRODUCTS OF THE INSURANCE INDUSTRY AND NOT GUARANTEED BY ANY BANK NOR INSURED BY FDIC OR NCUA/NCUSIF. MAY LOSE VALUE. NO BANK/CREDIT UNION GUARANTEE. NOT A DEPOSIT. NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY. MAY ONLY BE OFFERED BY A LICENSED INSURANCE AGENT.

22976 (05/12/21)