

Principal National Life Insurance Company Principal Life Insurance Company Members of Principal Financial Group®

P.O. Box 10431 Des Moines, IA 50306-0431 Know Your Customer Questionnaire

Submit for all Organization/Entity Owned Applications

Important Information about Identifying our Entity/Organization Customers

Federal law requires us to "know our customer" by obtaining and maintaining information about the identity of each individual, corporation, partnership, trust, or other organization recognized as a legal person for whom we open or hold an account.

What this means for you

To open an account or maintain an existing account, we need the organization, legal entity or trust name, address, taxpayer identification number (TIN), and all other information requested.

Definitions for the following sections can be found on the last page of this form. Policy Number(s) Proposed Insured Name(s) **Organization/Entity Information** Legal Name Doing Business As (DBA), if any Address (No P.O. Box) City State Zip Code **Taxpayer Identification Number** Country State/Country of Registration or Incorporation (organizations/entities only) Organization Type (select one): ☐ Corporation ☐ Limited Liability Partnership ☐ Government Unit or Agency ☐ Limited Partnership ☐ Indian Tribal Government Non-Profit (Endowment, Foundation, Charity or Unincorporated Association) ☐ Limited Liability Company □ Partnership What is the nature of the business? In what country/countries does the Organization/Entity do business in? Provide up to three countries from which Organization/Entity derives the largest percentage of revenue. (include U.S. if appropriate) Country Country Country If the Organization/Entity is **publicly traded** provide: Ticker Symbol Exchange Country If the Organization/Entity is a Financial Institution; provide Regulator: NAICS Code(s): include the top 3 primary industries you do business in? (https://www.census.gov/naics/) NAICS Code **NAICS Code NAICS Code**

If more space is required, attach an additional page that has been signed by the Owner

Additional Party Information (e. Legal Name #1	g., Aut	horized Represe	entati	ive to S	Sign, Powe	er of Attorney)	Тахраує	er Identification Number
Address (No P.O. Box)								
City				State	Zip Code		Country	
State/Country of Registration or Incorporation (organizations/entities only)			Da	te of Birth (mm/dd/yyyy) (individuals only)			Country of Citizenship (individuals only)	
Additional Party Type:								
☐ Authorized Financial Professional	☐ Inve	estment Manager				☐ Nominee Shar	eholder	☐ Ultimate beneficial owner(s)
☐ Authorized Signer	Lim	ited Partner				☐ Participating E	mployer	of the funds in the account
☐ Authorized User	☐ Member of investor group (managing or general partners) ☐ Power of Atto				ney	Unspecified		
☐ Individual who has control over the account	☐ Member of the Board of Directors ☐ Principal					Other		
Legal Name #2							Тахрауе	er Identification Number
Address (No P.O. Box)								
City				State	Zip Code		Country	
State/Country of Registration or Incorpora	tion (orga	anizations/entities only)	Da	te of Birt	n (mm/dd/yyyy	y) (individuals only)	Country	of Citizenship (individuals only)
Additional Party Type:								
☐ Authorized Financial Professional	☐ Inve	estment Manager				☐ Nominee Shar	eholder	☐ Ultimate beneficial owner(s)
☐ Authorized Signer	Lim	ited Partner				☐ Participating E	mployer	of the funds in the account
☐ Authorized User	☐ Mei	mber of investor group (r	managi	ng or gene	eral partners)	☐ Power of Attor	ney	☐ Unspecified
☐ Individual who has control over the account	☐ Mei	mber of the Board of Dire	ectors			☐ Principal		Other
Legal and Beneficial Ownership	Infor	mation						
If Organization/Entity is a U.S. pul you may skip this section.	blicly t	raded entity or	a <u>U.</u> S	S. who	ly owned	l subsidiary o	f a U.S.	publicly traded entity
Legal owners are defined as the Please provide the legal owners of				on of t	ne custon	ner that hold le	egal title	e to an asset or entity.
 Beneficial owners are those particular relationship or otherwise, owns eq For U.S. organizations/ent For non-U.S. organization section. 	uity into tities, a	erests of a legal ny individual or e	entity entity	custory custory custory	mer. 5% or mor	re ownership m	iust be i	dentified in the section.
	defini	tion of legal own	er th	en the	response	is "Not Applic	ahle"	
If no organization/entity meets the definition of legal owner then the response is "Not A ☐ Legal / ☐ Beneficial Owner Name #1						10 Not Applied	Taxpayer Identification Number	
Address (No P.O. Box)								
City				State	Zip Code		Country	
Date of Birth (MM/DD/YYYY) (individuals	only)	Country of Citizens	ship (in	dividuals	s only)		Percent	of Ownership
State/Country of Registration or Incorpora	tion (org	L anizations/entities o	nly)				1	

If more space is required, attach an additional page that has been signed by the Owner

Legal and Beneficial Ownership Information (con	ntinued)		
☐ Legal / ☐ Beneficial Owner Name #2	-		Taxpayer Identification Number
Address (No P.O. Box)			
City	State	Zip Code	Country
Date of Birth (MM/DD/YYYY) (individuals only) Country of Ci	itizenship (individuals	s only)	Percent of Ownership
State/Country of Registration or Incorporation (organizations/ent	tities only)		I
☐ Legal / ☐ Beneficial Owner Name #3	Taxpayer Identification Number		
Address (No P.O. Box)			
City	State	Zip Code	Country
Date of Birth (MM/DD/YYYY) (individuals only) Country of Ci	itizenship (individuals	s only)	Percent of Ownership
State/Country of Registration or Incorporation (organizations/ent	tities only)		I
☐ Legal / ☐ Beneficial Owner Name #4	Taxpayer Identification Number		
Address (No P.O. Box)			I
City	State	Zip Code	Country
Date of Birth (MM/DD/YYYY) (individuals only) Country of Ci	itizenship (individuals	s only)	Percent of Ownership
State/Country of Registration or Incorporation (organizations/ent	tities only)		
Other Information			
Are any of the Legal Owners or Additional Parties a	non-U.S. perso	n?	
☐ Yes ☐ No If Yes, indicate parties who are non-U.S.			
Are any of the Legal/Beneficial Owners or Additiona ☐ Yes ☐ No If Yes, indicate parties who are classified as PEPs	al Parties classifi	ed as Politically	Exposed Persons (PEPs)?
I certify the organization/entity is in compliance with dissolved, nor is a dissolution request anticipated to be	n all state-require be filed with the s	d formalities, an	d the organization/entity has not been stence as of the date of signature.
Under penalty of perjury, the undersigned verify/ve agree/agrees to indemnify Principal Financial Group arising from any action or inaction taken in reliance harmless Principal from any and all claims, demands and reasonable attorney's fees that may arise. Any h	, Inc. (Principal) on this Certificati s, controversies,	and its affiliates a on. The undersion action, and losse	and hold them harmless from a liability gned agree/agrees to release and hold es including income taxes, court costs,
Signature Information Signature of Organization/Entity Representative	Printed Name of O	rganization/Entity Re	presentative Date (mm/dd/yyyy)

If more space is required, attach an additional page that has been signed by the Owner

DEFINITIONS

Organization/Legal Entity Information

Legal Name:

Please provide the full legal name of Organization/Legal Entity.

Under the USA PATRIOT Act, customer is defined as a "person" (an individual, corporation, partnership, trust, estate, or any other entity recognized as a legal person) who opens a new account, who is added to an account or maintains an existing account. An entity is a corporation, limited liability, partnership, or other organization.

DBA, if any:

"Doing Business As" is a term meaning the name under which the business is conducted and presented to the public which is not the legal name of the person or corporation of the business. U.S. jurisdictions may require businesses not operating under their legal names to file a DBA statement for consumer protection purposes.

What is the nature of the business?

Please provide a description of the Organization//Entity's business. For example, what products do they produce, or what service(s) do they offer?

Example: An American supermarket chain operating in the midwestern United States.

An American retailer of home improvement and construction products and services.

If Yes, list ticker symbol, exchange, and country:

Provide the ticker symbol, the name of the exchange it is traded on, and the country of the stock exchange.

If Yes, list regulator:

Respond "YES" if sponsor/employer is a financial institution that is regulated by one of the following Federal Functional Regulators:

- The Board of Governors of the Federal Reserve System
- The Board of Directors of the Federal Deposit Insurance Corp.
- The Securities and Exchange Commission

- The Office of the Comptroller of the Currency
- The National Credit Union Administration
- The Commodity Futures Trading Commission

Note: Foreign entities may indicate they are a financial institution. The field is not limited to domestic financial institutions only.

Is organization/entity a government agency or instrumentality?

Foreign entities may also indicate they are a government agency or instrumentality.

NAICS Code:

The North American Industry Classification System (NAICS) code is used to classify businesses and used by Federal statistical agencies. This code appears on IRS Form 5500 in field 2D. List no more than three NAICS codes.

Source: 2017 U.S. NAICS Search

Additional Party Information

Additional parties are parties that have control over the account or the organization/entity. They include an Authorized Signer, Authorized Financial Professional, Beneficiary, Power of Attorney.

Other Information

A Non-U.S. Person for purposes of this form is any individual who is not a U.S. Citizen and does not have a valid Social Security Number. If Yes, indicate individual(s) who are classified as PEPs.

A Politically Exposed Person (PEP) is defined as a Senior Foreign Political Figure (SFPF), their immediate family members, and/or close associates. A SFPF is defined as a current or former senior official in the executive, legislative, administrative, military, or judicial branches of a foreign government, whether or not they are or were elected officials; a senior official of a major foreign political party; and a senior executive of a foreign government-owned commercial enterprise. This definition also includes a corporation, business, or other entity formed by or for the benefit of such an individual. Senior executives are individuals with substantial authority over policy, operations, or the use of government-owned resources.