



Offer Pay Issue



Agency View Offer, Pay, Issue - New Process

How to Access Agency Preferences







Agency Preferences – Email Offer



Default Email Preferences

Set default email(s) for different stages throughout the application process. If none are provided the emails will be sent to:

Application Journey

Communications sent prior to client signing and submitting the application:

Enter Email

Underwriting

Communications sent during the underwriting process to collect additional information or case management updates:

Enter Email

Same as Application journey

Note: These notifications will not be sent for instant decision cases.

Decision Made

Communications sent when a decision is made on a case:

Enter Email

Same as Application journey

- Email offers will be sent to the email address designated in the 'Decision Made' field.
- Multiple email addresses can be entered; please note everyone will receive the same emails.

Agency Preferences – Final Decision Offer



| Agent Application Friggiants | Default Email Preferences Set default email(s) for different stages throughout the application process. If non Application Journey Communications sent prior to client signing and submitting the application. Differences Line Communication preferences section now includes 3 communication preferences for final decisions: 1. Always send offer to client 2. Always send offer to client, unless "Other Applied For" (OTAF) – then delay 3. Always delay the offer to client | Than |
|---------------------------------|---|-----------------------------|
| | secondemail@gencom testuv@testa2e.com Same as Application journey Note: These notifications will not be sent for instant decision class. If "Always Send" is the selected preference: Offer will be made within client journey Offer will be sent (emails and SMS) to Client | nt without any d |
| | Decision Made Communications sent when a decision is made on a case Image: Testraccision@testre2e.com Stame as Application/journey Final Decision Preferences Final Decision Offer Screen/Email/SMS | delay period o no |
| | Always send offer communication to my client Only send offer communication to my client for policy that an approver same or better than applied. For 'Other than applied for, celay the offer communication to my client Always delay the offer communication to my client | |

Agency View - Review Offer Email

Wed 3/17/2021 11:35 AM

Legal & General America | Banner Life -< OnlineAop@lgamerica.com> EXTERNAL: "LGASecure" Policy approved with changes

Ta WebQA

If there are problems with how this message is displayed, click here to view it in a web browser. Click here to download pictures. To help protect your privacy. Outlook prevented automatic download of some pictures in this message.

Review Offer Email will be sent to Agency if either 'Delay' agency preference option is selected, letting the Agency review it within the 5-day delay period and send to applicant once they review. Writing Agent: Product: OPTerm 10 Quoted Premium: \$54.37 Requested Underwriting Class: PreferredPlus

Application ID: 50

Hi,

Robert Barrett's life insurance application has been approved at Preferred Non-Tobacco underwriting class with an increased premium of \$54.37 due to following reasons "information provided by third party sources."

You can review your client's offer by clicking the link below or by using 'My Business List' within partner dashboard.





Agency View - My Business List



| PARTNER DASHBO | ARD | | | | | | 🗰 Partner Tools 🐱 | D2C16 🗸 |
|---|---|------------------------|-----------|---|----------------------------|--|----------------------------|---------|
| | DASHBOARD | | | | | | | |
| Legal & General | K Back to Search Results | | | | | Review Offer | Lupload Document | 🔒 Print |
| A Dashboard | Pending Polic | cy #5000137816: | ROBERT B/ | ARRETT | | | | |
| 🗅 My Business | Policy #: 500013781 Status: Submitted | 6 | | | Face Amour Billing Mode | nt: \$100,000.00 e: Annualiv | | |
| D Illustrations | Broker(s): STACY QUARTUCCI (D2C0016) 100% | | | Modal Premium: \$46.33 Cash With Application: \$0.00 | | | | |
| C Products | Product: OPTERM 1 Reissue: None | 0 March 2021 | | | Underwriter Underwriter | : MBandyopad 's Team Email: <u>Your General</u> | Agent | |
| gency can also access the fer from My Business list | equirements | Documents | Notes | APS Status | Exam Status | AppAssist Status | Uploaded Documents | 3 |
| Licensing | | | N | lo results found. | | | Legend | |
| Forms | | | | | | | Open Underwriting Requirem | ient |

A of

Agency View - Offer Screen: As Applied (with WOP)



Agency View – Send to Client







Agency View -Application Manager



Application Manager – Application History & Status



| #5000140255 😰 🗈 2 Days Pending | D Exit |
|--|---|
| OSTERHOLT BORDELON : \$100,000 Male Age 52 Product OPTerm20 Signed 03/27/2021 Rescon(s): N/A | |
| Signed V3/2/201 Inbound/Outbound Comms displays all the notifications as part of Pay & Issue Underwriting Rationale | Image: |



Applicant Journey



Accept Offer Email



Hi Patrick,

Congratulations! Your life insurance application has been approved. Please click the link below to review and accept your offer. You may want to have your banking information or credit card handy in case you want to finalize the offer now.

Accept Offer

This offer will only be valid for a limited time so please review and accept the offer as soon as possible.

And don't hesitate to contact us if you have any questions or concerns. Thank you again for choosing us for your life insurance needs.

Thanks,

Customer Support

- Email will be triggered to PI (when PI=PO) or to PO (in case of multiparty) to accept Offer after UW decision
- After clicking 'Accept Offer' Applicant will go through 2-factor authentication to access Offer Screen and proceed to Offer/Pay/issue (as there are no amends and the latest E-Signature is still valid)

Summary Screen



| Health History | |
|--|---|
| Your Policy | |
| Would you like to add any additional coverage to your policy? No thanks, I don't want to customize my coverage. | Will you be the owner of this policy? <mark>Yes</mark> |
| Do you have existing life insurance or annuity contracts (except for group insurance through your employer)? | Including this application, what will be the total amount of life insurance coverage on your life? |
| No | \$13,150,000 |
| Will you be making the premium payments? Yes | Would you like to designate a Secondary Addressee? No |
| Who would you like to be your primary beneficiary? All lawful children equally | Would you like to assign a contingent beneficiary? No |
| What is the specific need for the personal insurance applied for? Income Replacement/Family Protection | Do you have any unearned income (This would include sources of income like alimony, rental income, trust income, dividends, annuities)? |
| What is your total amount of income, per year. | Yes Please provide all sources of your annual income, if any text |
| | 1631 |

- Applicant lands on the **Summary Screen** after completing About You, Health History and Your Policy sections
- All the application questions and answers are listed for review
- Applicant will be able to navigate back to each journey page if needed to update/change any information
- Includes 'Application Information' section with Client and product info details.

Summary Screen (No Amendment) Review & Sign



Summary Screen (Amendment) Review & Sign





given medical advice by a member of the medical profession for: heart disease; any disorder of the nervous system and brain



for this?

No

No

When applicant clicks on Accept Offer (with Amendments), they will land on the Summary screen where changes are highlighted

- Summary screen will be in read-only mode after UW decision
- PI will review the amendments and proceed to E-Signature before navigating to Offer

E-Signature Screen





Offer Screen



| OSTERHOLT, C | omplete your life insurance | e coverage now. |
|--|---|-----------------|
| You're only | y a few short step away from the policy be | ing finalized |
| | | |
| Your life insurance cove | rage will not be activated until you: | |
| Review your polic Review your first pres | y pack and accept your offer. | |
| Pay your mist pre- | | |
| Items you'll want to hav Bank account information | e on hand are: on or Credit Card information | |
| | - | |
| | Next: > | |
| | | • |

Offer Screen – As Applied





| <) | (| Congratulations, DARRCYY! | |
|-----|----------------|--|------------|
| | You're appro | oved for \$1,000,000 of coverage for 30 years a steps away from your coverage. | ind a few |
| | | Your payment amount is: | |
| | | \$486.53 Semi-Annually | |
| | Please wait wh | le we generate your policy packet. This could take up to | o a minute |
| | | Accept Offer | |
| | | Save My Offer For Later | |

- Once the applicant navigates from the offer, Offer Screen will be displayed
- Message will be displayed for 0 to 60 seconds while the Policy Packet is being generated



Applicant can choose to 'Save & Exit' and come back later once Policy Packet is ready

Offer Screen – OTAF





- Until the Applicant clicks on the check box, 'Accept Offer' and 'Save My Offer For Later' will be disabled
- Policy Packet will not have Issue Date, Policy Date and Expiration Date
- Once Payment is complete, the Policy Packet will be regenerated with the dates specified on Pay–Issue Screen

Offer Screen – Affirmation Pop Up



| Congratulations, DARRCYY! You're approved for \$1,000,000 of coverage for 30 years and a few steps away from your coverage. |
|---|
| Accept my 30-year term life insurance offer for \$1,000,000 of coverage for \$486.53 semi-annually. |
| payment is made and finalized on the next page. Once we receive your payment, your policy's effective date will be updated. Preview Your Policy Packet |
| By checking this box, I confirm that I've read my Policy Packet. |
| If youre not ready to accept your life insurance offer, you can olick "Save my offer for later" above and come back later. Your |

Offer Screen – Save My Offer For Later



| | Congratulations, DARRCYY! |
|------|--|
| | You're approved for \$1,000,000 of coverage for 30 years and a few steps away from your coverage. |
| | Your payment amount is: |
| | \$486.53 |
| | Semi-Annually |
| - | Please read and review your policy - Keep in mind your policy will not be active until your first payment is made and finalized on the next page. Once we receive your payment, your policy's |
| A | re you sure you want to save your life insurance offer for later? Your offer will be available until 3/31/2021. |
| | Save My Offer For Later Cancel |
| 1000 | Accept Offer |
| | |

- The applicant can choose to '**Save Offer**' without making any decision and can comeback anytime later within the Offer validity period to make an Offer decision
- Offer validity period is 45 days from Offer date Date shown in the screen

Save Offer – Reminder Email



Sun 3/14/2021 2:01 PM Legal & General America | Banner Life <OnlineApp@lgamerica.com> EXTERNAL: Reminder - Time to accept your life insurance policy in now!

To 🗌 WebQA

This message has been archived by Retain on March 14 2021 06:30

f) If there are problems with how this message is displayed, click here to view it in a web browser. Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

Hi Robert

Don't miss your chance to get covered with life insurance. We know life gets hectic but now's the time to review and accept your offer before it expires. Your offer is only available for a limited time so click the below link to get started.

Have your bank account information or credit card handy.

Accept offer

Please contact us if you have any questions or concerns.

- Reminder emails will be sent to applicant on Day 2, Day 5 and then continue every 5th day until Day 30. After Day 30, then every 3rd day until Day 44.
- When Applicant clicks on 'Save and Exit' or 'Save My Offer For Later,' the browser closes this email will be triggered
- If the Policy Packet is not ready and the applicant clicks on 'Save & Exit,' this email will not be sent until the Policy Packet is ready

Re-entry Screen After Saving Offer



- checkbox for the Applicant to agree.
- For Instant Decision or Multiparty GHS will not be applicable



Applicant Journey Pay & Issue



Payment section comprised of Premium Amount, Billing Frequency, Name of Payor, and method of payment.

Applicant Pay & Issue

Once the offer is accepted, applicant lands to **Pay & Issue** screen. The first half is payment section.





Name of Payor

Name of Payor represents the payor of the premium amount and is mandatory.



Legal & General



Payment Method – EFT



| me of Payor will be ible when Payment thod is EFT | Your payment amount is: \$486.53 Semi-Annually | Your payme \$48 Semi- | ent amount is: 6.53 Annually | | |
|---|--|--|---|--|--|
| Name of Payor | | DARRCYY BUURRGEE | | | |
| DARRCYY BUURRGEE | | | | | |
| | | Please select a method of payment: | | | |
| | Please select a method of payment: | Electronic Funds Transfer (EFT) Your verified information will be used to make recurring premium | Credit Card Authorize your credit card information for your initial payment. | | |
| Electronic Funds Transfer (EF) Your verified information will be used to make rec payments with automatic bank draf | Credit Card Curring premium Authorize your credit card information for your initial payment. | payments with automatic bank drafts. | Account Number | | |
| ABA Routing Number | Account Number | | ()) This field is required | | |
| - C 17 C (C - m) - T | | Name of Financial Institution | Contrins liele to required. | | |
| Name of Financial Institution | Checking Savings | | Checking C Savings | | |
| | | ① This field is required. | ① This field is required. | | |
| By clicking this checkbox, I agree that I ha and that my first premium has been paid. | Submit Payment ave read and downloaded my Policy Packet, my health information is accurate | Submit Submit By clicking this checkbox, I agree that I have read and dow and that my first premium has been paid. | Payment nloaded my Policy Packet, my health information is accurate | | |
| | | | All fields for EFT payme is mandato | | |

Payment Method – Credit Card





Successful Payment – EFT & Credit Card





Payment Method – EFT/Credit Card Payment Failure





Payment Failed Multiple Attempts



| Electronic Funds Transfer (EFT) Your verified information will be used to make recurring premium payments with automatic bank drafts. | Credit Card Authorize your credit card information for initial payment. | | | | |
|---|--|--|--|--|--|
| Pay with card | VISA 🥌 AXIEX 📴 👓 | | | | |
| Cardholder Name | | | | | |
| Card Number | | | | | |
| | | | | | |
| Expiration Date RAM/IVY) CVV 3 Big = | Postal Code | | | | |
| MM/YY | | | | | |

After every third failed attempt using the same payment method, an additional message is displayed along with the actual failure message

We're sorry, your payment cannot be processed at this time due to the below reason: • Payment Transaction API returned Null

Due to multiple unsuccessful attempts to verify your bank account information, please try another payment method

Submit Payment

By checking this box, I agree that I have read and downloaded my Policy Packer, the health history in my policy is accurate, and that my first premium has been paid.

Issue Section With Policy Packet





Policy Packet POLICY SCHEDULE OSTERHOLT BORDELON INSURED: POLICY NUMBER: ISSUE AGE AND SEX: 52 Male **ISSUE DATE:** END OF POLICY 03/13/2039 POLICY DATE: CONVERSION PERIOD: EXPIRATION DATE: OWNER: OSTERHOLT BORDELON RATING CLASS: PREFERRED PLUS NONTOBACCO **TERM PERIODS:** -----



displayed in Policy Packet with Issue Date & **Expiration Date**

5000137864

03/14/2021

03/14/2021

03/14/2064

INITIAL TERM PERIOD OF 25 YEARS, FOLLOWED BY ONE YEAR PERIODS

| FORM NUMBER | TYPE OF COVERAGE | EXPIRATION DATE | FACE AMOUNT | ANNUAL | LEVEL |
|----------------|--------------------------------|--------------------|----------------|------------|----------|
| ICC18-OPTC | RENEWABLE AND CONVERTIBLE TERM | 03/14/2064 | \$500,000 | \$1,452.89 | 25 YEARS |
| ICC10 ADB | ACCELERATED DEATH BENEFIT | | | \$0.00 | |

Thank You Screen on Click of Finalize Policy





Policy Packet Requests and Accept Offer

Applicant View



Contingent Beneficiary will be updated after activation of the policy if the contingent beneficiary relationship is not available in the drop-down selection. Click on DAlssue@lgamerica.com to email the information and accept the offer.

If there is an age change, click on DAlssue@lgamerica.com

and ask for a policy at Save Age. We will Terminate Withdraw the policy and then reapprove and reissue. Congratulations, RANDY! You're approved for \$200,000 of coverage for 20 years and a few steps away from your coverage

> \$67.02 Semi-Annually

I certify that circumstances have not changed since upplying for this policy and that I am living and insurable as set forth in the application for this policy.

Pieze wait while we generate your policy packet. This could take up to a minute.



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If you need to make a change to your policy or add/update your contingent beneficiary, please click 'Save and Exit' and email us at daissue@igamerica.com with the changes needed. Our team will review your policy within two business day

Piease contact your advisor if you have any questions:

Please note that the advisor can't view the policy packet until after the owner "accepts the policy."

> Policy changes will require the user to "Save & Exit" and click on <u>DAlssue@Igamerica.com</u> to email the changes. We will re-pend, reapprove and issue the policy on the platform.