



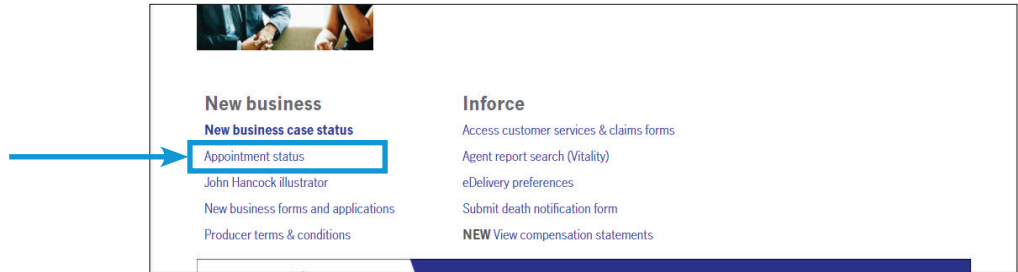
# Check your appointment status on JHSalesHub

Gain instant access to the status of your life insurance licensing appointments via JHSalesHub.com.

**Note:** You must be registered and logged in to JHSalesHub to use this service.

## Step 1

Go to [JHSalesHub.com](https://www.jhsaleshub.com) and click on “Appointment status” from the “My Business” page.

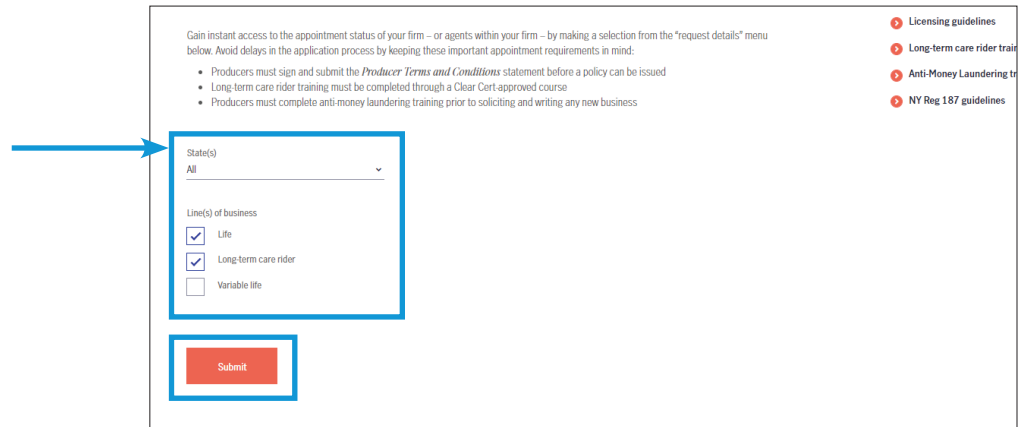


## Step 2

Select the state and product type you are looking to verify.

Once you've made your selections, click “Submit.”

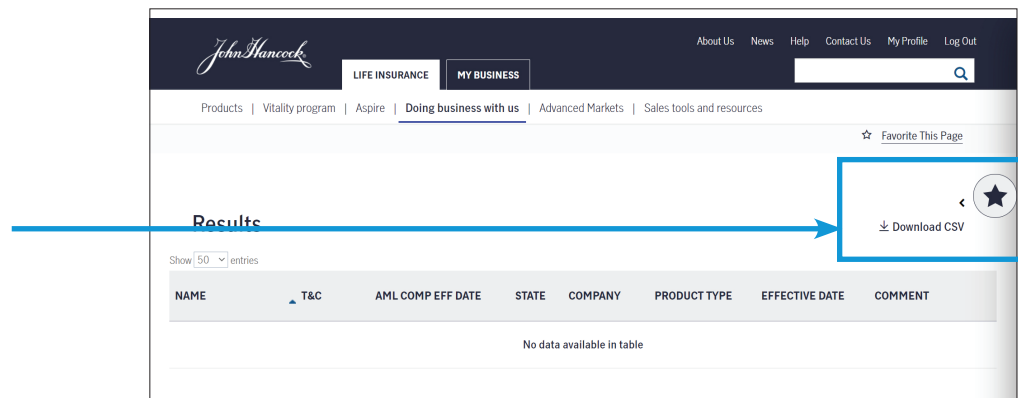
### Producer and producer support view



## Step 3

The appointment status — based on the selections you've made — will appear on the next screen.

Save your search results by exporting them to an easy-to-read spreadsheet.



## Make note of key requirements

Use the appointment status tool to verify the status of important requirements, such as *Producer Terms & Conditions* and anti-money laundering training.

### Producer Terms & Conditions

The “**T&C**” column indicates whether John Hancock has received the *Producer Terms and Conditions* from you.

- If “**No**” is indicated, it can mean one of two things:
  - John Hancock Life Agreements hasn’t received a signed *Producer Terms and Conditions Statement* and signed *Consumer Investigation Authorization* form (where applicable) from you, or
  - John Hancock Life Agreements hasn’t completed the processing of the submitted paperwork
- If “**Yes**” is indicated, then John Hancock has received and processed your signed *Producer Terms and Conditions Statement* and signed *Consumer Investigation Authorization* form (where applicable).

### Anti-money laundering training

The “**AML Status**” column shows the current status of your anti-money laundering (AML) training.

- “**Yes**” means that John Hancock has received evidence that you have completed your AML training, satisfying the Company’s current training requirement.
- “**No**” means John Hancock has not received evidence of completed AML training that satisfies the company’s current AML training requirement.
- If you hold a variable business license, separate AML training is not required. In this scenario, you may see “N/A” in the “AML Status” column

### For more information

Contact Life Licensing at **1-800-505-9427, option 2**  
or please email at **usagency@jhancock.com**.

### For JHSalesHub technical support

Contact **1-888-888-8856**; Monday - Friday 8:30am - 4:30pm EST.

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Insurance products are issued by: John Hancock Life Insurance Company (U.S.A.), Boston, MA 02116 (not licensed in New York) and John Hancock Life Insurance Company of New York, Valhalla, NY 10595.

MLINYO32921843-2 3/21 Page 2 of 2. Not valid without all pages.



### Tips to avoid delays

- You must sign and submit the *Producer Terms and Conditions Statement* before a policy can be issued
- Long-term care rider training must be completed through a Clear Cert-approved course
- You must complete anti-money laundering training prior to soliciting and writing any new business