# Exam-free eligibility within the digital app

The need for exams is determined by evidence collected during the application process such as disclosures by the applicant, family history, prescription history and other third-party data, and is typically available within the age and face amount ranges below. **Use the checklist below to help determine if your clients may qualify for exam-free underwriting.** 

NEW! Simplified and improved accelerated underwriting parameters

Other

# Males + Females, ages 20-50 Up to \$1 million, any term duration

Healthy females up to age 55 may qualify for up to \$250k

#### **Current Health**

- Standard Plus or better (including Preferred Tobacco)
- Blood Pressure 140/90 or less
- Cholesterol 120-300 with or without treatment
- No APS required and no major medical conditions (see list below)

#### **Major Medical Conditions**

These conditions can make an applicant ineligible for exam-free underwriting. This list is not necessarily all-inclusive and may be subject to change:

#### Always excluded:

- Alcohol or drug abuse/treatment
- Barrett's Esophagus
- Blood clotting disorders
- Bipolar Disorder
- Cancer (except Basal or Squamous Cell)
- COPD / Emphysema
- Crohn's Disease
- Diabetes
- Hepatitis B or C
- Heart Disease or heart surgery
- Muscular Dystrophy
- Parkinson's Disease
- Rheumatoid Arthritis
- · Stroke/Deep Vein Thrombosis/ Transient Ischemic Attack (TIA)
- Sickle Cell Anemia
- Systemic Lupus Erythematosus (SLE)
- Ulcerative Colitis

#### Lifestyle Factors To Consider and Third-Party Data

Lifestyle factors, whether admitted or identified by third-party data, may have an impact on underwriting. In some cases, an applicant may become ineligible for exam-free underwriting, or an offer may be lowered by one class. Factors include but are not limited to:

- Bankruptcies
- Credit history
- Criminal history

- Driving history
- Evictions
- Property ownership

Exam-free cases will be monitored post-issue to confirm the disclosures provided by the applicant. Information may be reviewed and addressed with your client if we discover any material differences.

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## Agent tip

Set clear expectations with your clients around the possibility of an exam-free experience. Explain that if needed, LGA will schedule an exam at the end of the application process. **Prep your client>** 

### **Healthy Build Chart**

Applicants eligible for exam-free underwriting must fall within these height and weight limits:

| Height | Min<br>Weight | Max<br>Weight |
|--------|---------------|---------------|
| 4'10"  | 89            | 155           |
| 4'11"  | 92            | 160           |
| 5'0"   | 95            | 166           |
| 5'1"   | 98            | 171           |
| 5'2"   | 101           | 177           |
| 5'3"   | 104           | 183           |
| 5'4"   | 108           | 188           |
| 5'5"   | 111           | 194           |
| 5'6"   | 115           | 200           |
| 5'7"   | 118           | 207           |
| 5'8"   | 122           | 213           |
| 5'9"   | 125           | 219           |
| 5'10"  | 129           | 225           |
| 5'11"  | 133           | 232           |
| 6'0"   | 136           | 239           |
| 6'1"   | 140           | 245           |
| 6'2"   | 144           | 252           |
| 6'3"   | 148           | 259           |
| 6'4"   | 152           | 266           |
| 6'5"   | 156           | 273           |
| 6'6"   | 160           | 280           |
| 6'7"   | 164           | 287           |
| 6'8"   | 168           | 295           |
| 6'9"   | 173           | 302           |
| 6'10"  | 177           | 309           |
| 6'11"  | 181           | 317           |



### Usually excluded:

No premium financing

No internal policy lapse or internal

replacement within the last 2 years

- Epilepsy/Seizures
- Gestational Diabetes
- Multiple Sclerosis (MS)
- Overactive Thyroid
- Sleep Apnea