

Carrier / Product Name	AM Best	Max Issue Age	Min Premium	SC Years	Free Withdrawal Yr 1 Yr 2+	Last Change	Curren Rate	Years Rate GTD	Base Rate	GTD Yield Surrender	Bail Out
			Rate Guarar	nteed 3-Y	'ears						
American Equity Investment Life Insurance Company GuaranteeShield 3	A-	85	10,000	3 yrs	0% / 10%	10/01/2020	2.40	3 yrs	2.40	2.40	
North American Company Guarantee Choice 3 <i>High Band</i>	A+	90	100,000	3 yrs	0% / Int	10/20/2020	1.85	3 yrs	1.85	1.85	
Global Atlantic Financial Group SecureFore 3	A	85	10,000	3 yrs	0% / 10%	10/19/2020	1.50	3 yrs	1.50	1.50	
Athene IA Athene Max Rate 3 High Band	A	85	100,000	3 yrs	Int / Int	11/07/2020	1.45	3 yrs	1.45	1.45	
Athene IA Athene Max Rate 3 LITE High Band	A	85	100,000	3 yrs	Int / Int	11/07/2020	1.45	3 yrs	1.45	1.45	
North American Company Guarantee Choice 3 <i>Low Band</i>	A+	90	2,000 QL 10,000 NQ	3 yrs	0% / Int	10/20/2020	1.40	3 yrs	1.40	1.40	
Athene IA Athene Max Rate 3 Low Band	A	85	10,000	3 yrs	Int / Int	11/07/2020	1.30	3 yrs	1.30	1.30	
Athene IA Athene Max Rate 3 LITE Low Band	A	85	10,000	3 yrs	Int / Int	11/07/2020	1.30	3 yrs	1.30	1.30	
Principal Financial Group Principal Preferred Series Annuity 3 High Band	A+	90	100,000	3 yrs	15% / 15%	11/15/2020	1.25	3 yrs	1.25	1.25	
Principal Financial Group Principal Preferred Series Annuity 3 Mid Band	A+	90	50,000	3 yrs	15% / 15%	11/15/2020	1.10	3 yrs	1.10	1.10	
Principal Financial Group Principal Select Series 3 High Band	A+	85	100,000	3 yrs	10% / 10%	11/23/2020	1.10	3 yrs	1.10	1.10	
Principal Financial Group Principal Select Series 3 <i>Low Band</i>	A+	85	10,000	3 yrs	10% / 10%	11/23/2020	0.90	3 yrs	0.90	0.90	
Principal Financial Group Principal Preferred Series Annuity 3 Low Band	A+	90	5,000	3 yrs	15% / 15%	11/15/2020	0.85	3 yrs	0.85	0.85	
Principal Financial Group Principal Preferred Series Annuity 3 ROP High Band	A+	90	100,000	3 yrs	15% / 15%	11/15/2020	0.85	3 yrs	0.85	0.85	



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Principal Financial Group Principal Preferred Series Annuity 3 ROP <i>Mid Band</i>	A+	90	50,000	3 yrs	15% / 15%	11/15/2020	0.70	3 yrs	0.70	0.70	
Principal Financial Group Principal Preferred Series Annuity 3 ROP Low Band	A+	90	5,000	3 yrs	15% / 15%	11/15/2020	0.40	3 yrs	0.40	0.40	
			Rate Guaraı	nteed 4-Y	ears/						
American General Life Insurance Company American Pathway VisionMYG 4 <i>High Band</i>	A	85	100,000	10 yrs	0% / 15%	10/19/2020	1.75	4 yrs	1.75	1.75	
American General Life Insurance Company American Pathway VisionMYG 4 Low Band	A	85	10,000	10 yrs	0% / 15%	10/19/2020	1.45	4 yrs	1.45	1.45	
Principal Financial Group Principal Preferred Series Annuity 4 High Band	A+	90	100,000	4 yrs	15% / 15%	11/15/2020	1.30	4 yrs	1.30	1.30	
Principal Financial Group Principal Select Series 4 High Band	A+	85	100,000	4 yrs	10% / 10%	11/23/2020	1.30	4 yrs	1.30	1.30	
Principal Financial Group Principal Preferred Series Annuity 4 <i>Mid Band</i>	A+	90	50,000	4 yrs	15% / 15%	11/15/2020	1.20	4 yrs	1.20	1.20	
Principal Financial Group Principal Select Series 4 <i>Low Band</i>	A+	85	5,000	4 yrs	10% / 10%	11/23/2020	1.05	4 yrs	1.05	1.05	
Principal Financial Group Principal Preferred Series Annuity 4 Low Band	A+	90	5,000	4 yrs	15% / 15%	11/15/2020	0.95	4 yrs	0.95	0.95	
Principal Financial Group Principal Preferred Series Annuity 4 ROP High Band	A+	90	100,000	4 yrs	15% / 15%	11/15/2020	0.95	4 yrs	0.95	0.95	
Principal Financial Group Principal Preferred Series Annuity 4 ROP Mid Band	A+	90	50,000	4 yrs	15% / 15%	11/15/2020	0.80	4 yrs	0.80	0.80	
Principal Financial Group Principal Preferred Series Annuity 4 ROP Low Band	A+	90	5,000	4 yrs	15% / 15%	11/15/2020	0.55	4 yrs	0.55	0.55	
			Rate Guarai	nteed 5-Y	⁄ears						
Americo Platinum Assure 5	A	90	10,000	5 yrs	10% / 10%	10/20/2020	3.05	5 yrs	3.05	3.05	



Carrier / Product Name	AM Best	Max Issue Age	Min Premium	SC Years	Free Withdrawal Yr 1 Yr 2+	Last Change	Curren	Years Rate GTD	Base Rate	GTD Yield Surrender	Bail Out
American Equity Investment Life Insurance Company GuaranteeShield 5	A-	85	10,000	5 yrs	0% / 10%	10/01/2020	2.65	5 yrs	2.65	2.65	
American National Insurance Company Palladium MYG Annuity 5 High Band	A	90	250,000	10 yrs	10% / 10%	11/01/2020	2.25	5 yrs	2.25	2.25	
American National Insurance Company Palladium MYG Annuity 5 Mid Band	A	90	100,000	10 yrs	10% / 10%	11/01/2020	2.10	5 yrs	2.10	2.10	
Athene IA Athene Max Rate 5 High Band	A	83	100,000	5 yrs	Int / Int	11/07/2020	2.05	5 yrs	2.05	2.05	
Athene IA Athene Max Rate 5 LITE High Band	A	83	100,000	5 yrs	Int / Int	11/07/2020	2.00	5 yrs	2.00	2.00	
American National Insurance Company Palladium MYG Annuity 5 Low Band	A	90	5,000	10 yrs	10% / 10%	11/01/2020	2.00	5 yrs	2.00	2.00	
Global Atlantic Financial Group SecureFore 5	A	85	10,000	5 yrs	0% / 10%	10/19/2020	2.00	5 yrs	2.00	2.00	
American General Life Insurance Company American Pathway VisionMYG 5 High Band	A	85	100,000	10 yrs	0% / 15%	10/19/2020	1.90	5 yrs	1.90	1.90	
Athene IA Athene Max Rate 5 Low Band	A	83	10,000	5 yrs	Int / Int	11/07/2020	1.90	5 yrs	1.90	1.90	
Athene IA Athene Max Rate 5 LITE Low Band	A	83	10,000	5 yrs	Int / Int	11/07/2020	1.85	5 yrs	1.85	1.85	
Mutual of Omaha Ultra Premier 5	A+	89	25,000	5 yrs	10% / 10%	11/01/2020	1.85	5 yrs	1.85	1.85	
American Equity Investment Life Insurance Company Guarantee 5 (ICC13 MYGA)	A-	85	10,000	5 yrs	Int / Int	01/01/2020	1.80	5 yrs	1.80	1.80	
North American Company Guarantee Choice 5 <i>High Band</i>	A+	90	100,000	5 yrs	Int / Int	10/20/2020	1.75	5 yrs	1.75	1.75	
American General Life Insurance Company American Pathway VisionMYG 5 <i>Low Band</i>	A	85	10,000	10 yrs	0% / 15%	10/19/2020	1.60	5 yrs	1.60	1.60	
North American Company Guarantee Choice 5 Low Band	A+	90	2,000 QL 10,000 NQ	5 yrs	Int / Int	10/20/2020	1.45	5 yrs	1.45	1.45	



Carrier / Product Name	AM Best	Max Issue Age	Min Premium	SC Years	Free Withdrawal Yr 1 Yr 2+	Last Change	Current Rate	Years Rate GTD	Base Rate	GTD Yield Surrender	Bail Out
Principal Financial Group Principal Preferred Series Annuity 5 High Band	A+	90	100,000	5 yrs	15% / 15%	11/15/2020	1.45	5 yrs	1.45	1.45	
Principal Financial Group Principal Preferred Series Annuity 5 <i>Mid Band</i>	A+	90	50,000	5 yrs	15% / 15%	11/15/2020	1.35	5 yrs	1.35	1.35	
Principal Financial Group Principal Preferred Series Annuity 5 ROP <i>High Band</i>	A+	90	100,000	5 yrs	15% / 15%	11/15/2020	1.15	5 yrs	1.15	1.15	
Mutual of Omaha Ultra - Secure Plus 5 <i>High Band</i>	A+	89	50,000	5 yrs	10% / 10%	11/01/2020	1.15	5 yrs	1.15	1.15	
Principal Financial Group Principal Preferred Series Annuity 5 Low Band	A+	90	5,000	5 yrs	15% / 15%	11/15/2020	1.10	5 yrs	1.10	1.10	
Lincoln Financial Group Lincoln MYGuarantee Plus 5 High Band	A+	85	100,000	5 yrs	10% / 10%	11/15/2020	1.05	5 yrs	1.05	1.05	
Principal Financial Group Principal Preferred Series Annuity 5 ROP Mid Band	A+	90	50,000	5 yrs	15% / 15%	11/15/2020	1.05	5 yrs	1.05	1.05	
Lincoln Financial Group Lincoln MYGuarantee Plus 5 Low Band	A+	85	10,000	5 yrs	10% / 10%	11/15/2020	1.00	5 yrs	1.00	1.00	
Mutual of Omaha Ultra - Secure Plus 5 <i>Low Band</i>	A+	89	5,000	5 yrs	10% / 10%	11/01/2020	1.00	5 yrs	1.00	1.00	
Principal Financial Group Principal Preferred Series Annuity 5 ROP Low Band	A+	90	5,000	5 yrs	15% / 15%	11/15/2020	0.80	5 yrs	0.80	0.80	
			Rate Guara	nteed 6-Y	ears/						
American National Insurance Company Palladium MYG Annuity 6 High Band	A	90	250,000	10 yrs	10% / 10%	11/01/2020	2.45	6 yrs	2.45	2.45	
American National Insurance Company Palladium MYG Annuity 6 Mid Band	A	90	100,000	10 yrs	10% / 10%	11/01/2020	2.30	6 yrs	2.30	2.30	
American National Insurance Company Palladium MYG Annuity 6 Low Band	A	90	5,000	10 yrs	10% / 10%	11/01/2020	2.20	6 yrs	2.20	2.20	
American General Life Insurance Company American Pathway VisionMYG 6 <i>High Band</i>	A	85	100,000	10 yrs	0% / 15%	10/19/2020	1.90	6 yrs	1.90	1.90	



Carrier / Product Name	AM Best	Max Issue Age	Min Premium	SC Years	Free Withdrawal Yr 1 Yr 2+	Last Change	Current Rate	Years Rate GTD	Base Rate	GTD Yield Surrender	Bail Out
American Equity Investment Life Insurance Company Guarantee 6 (ICC13 MYGA)	A-	85	10,000	6 yrs	Int / Int	01/01/2020	1.85	6 yrs	1.85	1.85	
American General Life Insurance Company American Pathway VisionMYG 6 Low Band	A	85	10,000	10 yrs	0% / 15%	10/19/2020	1.60	6 yrs	1.60	1.60	
Principal Financial Group Principal Select Series 6 <i>High Band</i>	A+	85	100,000	6 yrs	10% / 10%	11/23/2020	1.50	6 yrs	1.50	1.50	
Principal Financial Group Principal Preferred Series Annuity 6 High Band	A+	90	100,000	6 yrs	15% / 15%	11/15/2020	1.45	6 yrs	1.45	1.45	
Principal Financial Group Principal Preferred Series Annuity 6 <i>Mid Band</i>	A+	90	50,000	6 yrs	15% / 15%	11/15/2020	1.35	6 yrs	1.35	1.35	
Principal Financial Group Principal Preferred Series Annuity 6 ROP High Band	A+	90	100,000	6 yrs	15% / 15%	11/15/2020	1.25	6 yrs	1.25	1.25	
Principal Financial Group Principal Select Series 6 <i>Low Band</i>	A+	85	5,000	6 yrs	10% / 10%	11/23/2020	1.25	6 yrs	1.25	1.25	
Principal Financial Group Principal Preferred Series Annuity 6 Low Band	A+	90	5,000	6 yrs	15% / 15%	11/15/2020	1.10	6 yrs	1.10	1.10	
Principal Financial Group Principal Preferred Series Annuity 6 ROP <i>Mid Band</i>	A+	90	50,000	6 yrs	15% / 15%	11/15/2020	1.10	6 yrs	1.10	1.10	
Principal Financial Group Principal Preferred Series Annuity 6 ROP Low Band	A+	90	5,000	6 yrs	15% / 15%	11/15/2020	0.80	6 yrs	0.80	0.80	
			Rate Guara	nteed 7-Y	'ears						
American National Insurance Company Palladium MYG Annuity 7 High Band	A	90	250,000	10 yrs	10% / 10%	11/01/2020	2.45	7 yrs	2.45	2.45	
American National Insurance Company Palladium MYG Annuity 7 Mid Band	A	90	100,000	10 yrs	10% / 10%	11/01/2020	2.30	7 yrs	2.30	2.30	
North American Company Guarantee Choice 7 <i>High Band</i>	A+	90	100,000	7 yrs	0% / Int	10/20/2020	2.20	7 yrs	2.20	2.20	
American National Insurance Company Palladium MYG Annuity 7 Low Band	A	90	5,000	10 yrs	10% / 10%	11/01/2020	2.20	7 yrs	2.20	2.20	



Carrier / Product Name	AM Best	Max Issue Age	Min Premium	SC Years	Free Withdrawal Yr 1 Yr 2+	Last Change	Current Rate	Years Rate GTD	Base Rate	GTD Yield Surrender	Bail Out
Athene IA Athene Max Rate 7 High Band	A	83	100,000	7 yrs	Int / Int	11/07/2020	2.15	7 yrs	2.15	2.15	
Athene IA Athene Max Rate 7 LITE High Band	A	83	100,000	7 yrs	Int / Int	11/07/2020	2.10	7 yrs	2.10	2.10	
Athene IA Athene Max Rate 7 Low Band	A	83	10,000	7 yrs	Int / Int	11/07/2020	2.00	7 yrs	2.00	2.00	
Mutual of Omaha Ultra Premier 7	A+	89	25,000	7 yrs	10% / 10%	11/01/2020	2.00	7 yrs	2.00	2.00	
Athene IA Athene Max Rate 7 LITE Low Band	A	83	10,000	7 yrs	Int / Int	11/07/2020	1.95	7 yrs	1.95	1.95	
American General Life Insurance Company American Pathway VisionMYG 7 High Band	A	85	100,000	10 yrs	0% / 15%	10/19/2020	1.90	7 yrs	1.90	1.90	
American Equity Investment Life Insurance Company Guarantee 7 (ICC13 MYGA)	A-	85	10,000	7 yrs	Int / Int	01/01/2020	1.90	7 yrs	1.90	1.90	
North American Company Guarantee Choice 7 <i>Low Band</i>	A+	90	2,000 QL 10,000 NQ	7 yrs	0% / Int	10/20/2020	1.80	7 yrs	1.80	1.80	
American General Life Insurance Company American Pathway VisionMYG 7 Low Band	A	85	10,000	10 yrs	0% / 15%	10/19/2020	1.60	7 yrs	1.60	1.60	
Protective Life Secure Saver 7 High Band	A+	85	75,000	7 yrs	10% / 10%	11/17/2020 12/01/2020		7 yrs	0.00 1.55 1.55	1.55 1.55	
Protective Life Secure Saver 5 High Band	A+	85	75,000	5 yrs	10% / 10%	11/17/2020 12/01/2020		7 yrs	0.00 1.50 1.50	1.50 1.50	
Mutual of Omaha Ultra - Secure Plus 7 <i>High Band</i>	A+	89	50,000	7 yrs	10% / 10%	11/01/2020	1.50	7 yrs	1.50	1.50	
Principal Financial Group Principal Preferred Series Annuity 7 High Band	A+	90	100,000	7 yrs	15% / 15%	11/15/2020	1.45	7 yrs	1.45	1.45	
Protective Life Secure Saver 7 <i>Mid Band</i>	A+	85	25,000	7 yrs	10% / 10%	11/17/2020 12/01/2020		7 yrs	0.00 1.45 1.45	1.45 1.45	
Protective Life Secure Saver 5 <i>Mid Band</i>	A+	85	25,000	5 yrs	10% / 10%	11/17/2020 12/01/2020		7 yrs	0.00 1.40 1.40	1.40 1.40	



					Free			Years			
Carrier / Product Name	AM Best	Max Issue Age	Min Premium	SC Years		Last Change	Current Rate	Rate GTD	Base Rate	GTD Yield Surrender	Bail Out
Principal Financial Group Principal Preferred Series Annuity 7 Mid Band	A+	90	50,000	7 yrs	15% / 15%	11/15/2020	1.35	7 yrs	1.35	1.35	
Mutual of Omaha Ultra - Secure Plus 7 <i>Low Band</i>	A+	89	5,000	7 yrs	10% / 10%	11/01/2020	1.35	7 yrs	1.35	1.35	
Principal Financial Group Principal Preferred Series Annuity 7 ROP High Band	A+	90	100,000	7 yrs	15% / 15%	11/15/2020	1.25	7 yrs	1.25	1.25	
Lincoln Financial Group Lincoln MYGuarantee Plus 7 High Band	A+	85	100,000	7 yrs	10% / 10%	11/15/2020	1.15	7 yrs	1.15	1.15	
Lincoln Financial Group Lincoln MYGuarantee Plus 7 Low Band	A+	85	10,000	7 yrs	10% / 10%	11/15/2020	1.10	7 yrs	1.10	1.10	
Principal Financial Group Principal Preferred Series Annuity 7 <i>Low Band</i>	A+	90	5,000	7 yrs	15% / 15%	11/15/2020	1.10	7 yrs	1.10	1.10	
Principal Financial Group Principal Preferred Series Annuity 7 ROP <i>Mid Band</i>	A+	90	50,000	7 yrs	15% / 15%	11/15/2020	1.10	7 yrs	1.10	1.10	
Protective Life Secure Saver 7 Low Band	A+	85	10,000	7 yrs	10% / 10%	11/17/2020 12/01/2020		7 yrs	0.00 1.05 1.05	1.05 1.05	
Protective Life Secure Saver 5 Low Band	A+	85	10,000	5 yrs	10% / 10%	11/17/2020 12/01/2020		7 yrs	0.00 1.00 1.00	1.00 1.00	
Principal Financial Group Principal Preferred Series Annuity 7 ROP Low Band	A+	90	5,000	7 yrs	15% / 15%	11/15/2020	0.80	7 yrs	0.80	0.80	
			Rate Guara	nteed 8-\	Years						
American National Insurance Company Palladium MYG Annuity 8 High Band	A	90	250,000	10 yrs	10% / 10%	11/01/2020	2.45	8 yrs	2.45	2.45	
American National Insurance Company Palladium MYG Annuity 8 <i>Mid Band</i>	A	90	100,000	10 yrs	10% / 10%	11/01/2020	2.30	8 yrs	2.30	2.30	
American National Insurance Company Palladium MYG Annuity 8 Low Band	A	90	5,000	10 yrs	10% / 10%	11/01/2020	2.20	8 yrs	2.20	2.20	
			Rate Guara	nteed 9-`	Years						
American National Insurance Company Palladium MYG Annuity 9 High Band	A	90	250,000	10 yrs	10% / 10%	11/01/2020	2.55	9 yrs	2.55	2.55	



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Carrier / Product Name	AM Best	Max Issue Age	Min Premium	SC Years	Free Withdrawal Yr 1 Yr 2+	Last Change	Current Rate	Years Rate GTD	Base Rate	GTD Yield Surrender	Bail Out
American National Insurance Company Palladium MYG Annuity 9 Mid Band	A	90	100,000	10 yrs	10% / 10%	11/01/2020	2.40	9 yrs	2.40	2.40	
American National Insurance Company Palladium MYG Annuity 9 Low Band	A	90	5,000	10 yrs	10% / 10%	11/01/2020	2.30	9 yrs	2.30	2.30	
Principal Financial Group Principal Select Series 9 High Band	A+	85	100,000	9 yrs	10% / 10%	11/23/2020	1.55	9 yrs	1.55	1.55	
Principal Financial Group Principal Select Series 9 Low Band	A+	85	5,000	9 yrs	10% / 10%	11/23/2020	1.30	9 yrs	1.30	1.30	
			Rate Guara	anteed 10	-Years						
American National Insurance Company Palladium MYG Annuity 10 High Band	A	90	250,000	10 yrs	10% / 10%	11/01/2020	2.55	10 yrs	2.55	2.55	
American National Insurance Company Palladium MYG Annuity 10 Mid Band	A	90	100,000	10 yrs	10% / 10%	11/01/2020	2.40	10 yrs	2.40	2.40	
American National Insurance Company Palladium MYG Annuity 10 Low Band	A	90	5,000	10 yrs	10% / 10%	11/01/2020	2.30	10 yrs	2.30	2.30	
North American Company Guarantee Choice 10 <i>High Band</i>	A+	90	100,000	10 yrs	0% / Int	10/20/2020	1.95	10 yrs	1.95	1.95	
American General Life Insurance Company American Pathway VisionMYG 10 High Band	A	85	100,000	10 yrs	0% / 15%	10/19/2020	1.90	10 yrs	1.90	1.90	
American General Life Insurance Company American Pathway VisionMYG 10 Low Band	A	85	10,000	10 yrs	0% / 15%	10/19/2020	1.60	10 yrs	1.60	1.60	
North American Company Guarantee Choice 10 Low Band	A+	90	2,000 QL 10,000 NQ	10 yrs	0% / Int	10/20/2020	1.55	10 yrs	1.55	1.55	
Lincoln Financial Group Lincoln MYGuarantee Plus 10 High Band	A+	85	100,000	10 yrs	10% / 10%	11/15/2020	1.25	10 yrs	1.25	1.25	
Lincoln Financial Group Lincoln MYGuarantee Plus 10 Low Band	A+	85	10,000	10 yrs	10% / 10%	11/15/2020	1.20	10 yrs	1.20	1.20	



Traditional Fixed Products

Carrier / Product Name	AM Best	Max Issue Age	SC Years	Min Premium	Free Withdrawal Yr 1 Yr 2+	Last Change	Years Rate GTD	Base Rate	Bonus Rate	Premium Bonus	CUR Yield Surrender	GTD Yield Surrender
				10-Year	· Surrender F	Period						
American National Insurance Company Century Plus <i>High Band</i>	A	80	10 yrs	100,000	10% / 10%	11/01/2020	1 yr	1.80	5.00		2.29	1.57
American National Insurance Company Century Plus Low Band	A	80	10 yrs	5,000	10% / 10%	11/01/2020	1 yr	1.70	5.00		2.19	1.56
National Western Life NWL Protector One	A	85	10 yrs	5,000	10% / 10%	10/01/2020	1 yr	1.75	1.00		1.85	1.62
				9-Year	Surrender P	eriod						
Global Atlantic Financial Group ForeCare Fixed Annuity with LTC Rider <i>High Band</i>	A	80 NQ	9 yrs	200,000	10% / 10%	10/19/2020	1 yr	2.00	0.00		2.00	1.11
Global Atlantic Financial Group ForeCare Fixed Annuity with LTC Rider Low Band	A	80 NQ	9 yrs	35,000 NQ	10% / 10%	10/19/2020	1 yr	1.75	0.00		1.75	1.08
				8-Year	Surrender P	eriod						
Mutual of Omaha Bonus Flexible <i>High Band</i>	A+	89	8 yrs	50,000	10% / 10%	11/01/2020	1 yr	1.15	1.00		1.27	0.31
Mutual of Omaha Bonus Flexible <i>Low Band</i>	A+	89	8 yrs	5,000	10% / 10%	11/01/2020	1 yr	1.00	1.00		1.12	0.29
				7-Year	Surrender P	eriod						
American National Insurance Company Wealth Quest Citadel 7 Diamond <i>High Band</i>	A	85	7 yrs	100,000	10% / 10%	11/01/2020	2 yrs	1.95	2.00		2.23	1.55
American National Insurance Company Wealth Quest Citadel 7 Diamond <i>Low Band</i>	A	85	7 yrs	2,000 QI 5,000 NQ	10% / 10%	11/01/2020	2 yrs	1.85	2.00		2.13	1.52
				5-Year	Surrender P	eriod						
American National Insurance Company Wealth Quest Citadel 5 Diamond <i>High Band</i>	A	85	5 yrs	100,000	10% / 10%	11/01/2020	2 yrs	1.70	1.00		1.90	1.54
American National Insurance Company Wealth Quest Citadel 5 Diamond Low Band	A	85	5 yrs	5,000	10% / 10%	11/01/2020	2 yrs	1.60	1.00		1.80	1.50



Carrier Name	Annuity Name	AM Best	Max Issue Age	Min Premium	Premium Type	Premium Bonus		Free Fixed Withdrawal Rate Yr 1 Yr 2+	SC Years	GLWB Riders
	16-Year Surrende	er Peri	od							
American Equity Investment Life Insurance Company	Bonus Gold (Index 1-07)	A-	80	5,000	FPA	10.00		1.30 Int / 10%	16 yrs	Optional
	15-Year Surrende	er Peri	od							
National Western Life	NWL Ultra Future	A	85	2,000 QL 5,000 NQ	FPA	7.75 to 9.00		1.65 0% / 10%	15 yrs	Optional
Athene IA	Athene Performance Elite® 15 *FEE*	A	73	10,000	Single	9.00	4.00	1.50 0% / 5%	15 yrs	
Athene IA	Athene Performance Elite® 15 Plus *FEE*	A	73	10,000	Single	14.00 to 15.00	4.00	1.50 10% / 10%	15 yrs	
	14-Year Surrende	er Peri	od							
North American Company	Charter Plus 14	A+	75	75,000	FPA	8.00	2.50	1.10 0% / 10%	14 yrs	
	13-Year Surrende	er Peri	od							
National Western Life	NWL Ultra Classic	A	85	2,000 QL 5,000 NQ	FPA			2.50 0% / 10%	13 yrs	Optional
	10-Year Surrende	er Peri	od							
American Equity Investment Life Insurance Company	AssetShield 10	A-	80	5,000	FPA		3.50	2.00 Int / 10%	10 yrs	
American Equity Investment Life Insurance Company	Destinations 10	A-	80	5,000	FPA			1.90 Int / 10%	10 yrs	
Protective Life	Asset Builder 10 High Band	A+	85	100,000 1	Year or Less		3.75	1.85 10% / 10%	10 yrs	
Protective Life	Protective Indexed Annuity II 10 High Band	A+	85	100,000	Single		3.75	1.85 10% / 10%	10 yrs	
Global Atlantic Financial Group	Choice Income II 10 with Income Multiplier Benefit	A	85	25,000	Single		3.30	1.80 10% / 10%	10 yrs	Optional



Carrier Name	Annuity Name	AM Best	Max Issue Age	Min Premium	Premium Type	Premium Bonus		Free Fixed Withdrawal Rate Yr 1 Yr 2+	SC Years	GLWB Riders
	▼ The product below (Strategic Design Annuity 2	X) will	be withd	lrawn from sal	e effective 12/15	5/2020				
North American Company	Strategic Design Annuity X	A+	79	50,000	Single			1.70 0% / 7%	10 yrs	
	▼ The product below (Strategic Design Annuity X with Embedde	ed Bene	efits Rid	ler) will be wi	thdrawn from sa	le effective 12/1	15/2020			
North American Company	Strategic Design Annuity X with Embedded Benefits Rider	A+	79	50,000	Single			1.70 0% / 7%	10 yrs	Included
National Western Life	NWL IMPACT 10	A	85	2,000 QL 5,000 NQ	FPA	7.0	0	1.65 0% / 10%	10 yrs	Optional
Protective Life	Asset Builder 10 Low Band	A+	85	10,000 1	Year or Less		3.00	1.60 10% / 10%	10 yrs	
Global Atlantic Financial Group	Choice Income II 10 with Guaranteed Income Builder	A	85	25,000	Single		3.00	1.60 10% / 10%	10 yrs	Optional
Protective Life	Protective Indexed Annuity II 10 Low Band	A+	85	10,000	Single		3.00	1.60 10% / 10%	10 yrs	
Protective Life	Protective Indexed Annuity II 10 with ROP High Band	A+	85	100,000	Single		3.15	1.60 10% / 10%	10 yrs	
American General Life Insurance Company	Power 10 Protector Low Band	A	75	25,000	Single		3.30	1.55 0% / 10%	10 yrs	
American General Life Insurance Company	Power 10 Protector High Band	A	75	100,000	Single		4.50	1.55 0% / 10%	10 yrs	
North American Company	BenefitSolutions 10	A+	79	20,000	Single		4.00	1.50 0% / 5%	10 yrs	Included
Global Atlantic Financial Group	Income 150+ SE High Band	A	85	100,000	Single		2.50	1.50 10% / 10%	10 yrs	Optional
North American Company	NAC VersaChoice 10 High Band	A+	79	75,000 1	Year or Less			1.50 10% / 10%	10 yrs	
North American Company	NAC VersaChoice 10 (ELB) High Band	A+	79	75,000 1	Year or Less			1.50 0% / 20%	10 yrs	



Carrier Name	Annuity Name	AM Best	Max Issue Age	Min Premium	Premium Type	Premium Bonus		Free Fixed Withdrawal Rate Yr 1 Yr 2+		GLWB Riders
Athene IA	Athene Performance Elite 10 Plussm *FEE*	A	78	10,000	Single	7.00 to 10.00	3.50	1.40 10% / 10%	10 yrs	
Athene IA	Athene Performance Elite® 10 *FEE*	A	78	10,000	Single	2.00 to 4.00	3.50	1.40 0% / 5%	10 yrs	
Protective Life	Protective Indexed Annuity II 10 with ROP Low Band	A+	85	10,000	Single		2.40	1.35 10% / 10%	10 yrs	
Global Atlantic Financial Group	Income 150+ SE Low Band	A	85	10,000	Single		2.25	1.25 10% / 10%	10 yrs	Optional
Global Atlantic Financial Group	Income 150+ SE Mid Band	A	85	25,000	Single		2.25	1.25 10% / 10%	10 yrs	Optional
American General Life Insurance Company	Power 10 Protector Plus Income Low Band	A	75	25,000	Single		2.25	1.25 0% / 10%	10 yrs	Included
American General Life Insurance Company	Power 10 Protector Plus Income High Band	A	75	100,000	Single		3.00	1.25 0% / 10%	10 yrs	Included
Athene IA	Agility 10	A	80	10,000	Single		2.75	1.20 10% / 10%	10 yrs	Included
Protective Life	Protective Guaranteed Income Indexed Annuity High Band	A+	79	100,000 1	Year or Less		2.35	1.20 10% / 10%	10 yrs	Multiple
Global Atlantic Financial Group	Choice Accumulation II 10 High Band	A	85	100,000	Single		2.80	1.15 10% / 10%	10 yrs	
North American Company	NAC VersaChoice 10 Low Band	A+	79	20,000 1	Year or Less			1.15 10% / 10%	10 yrs	
North American Company	NAC VersaChoice 10 (ELB) Low Band	A+	79	20,000 1	Year or Less			1.15 0% / 20%	10 yrs	
American Equity Investment Life Insurance Company	Retirement Gold (Index 02-09)	A-	78	5,000	FPA	5.00 to 8.00	2.00	1.15 Int / 10%	10 yrs	Optional
American Equity Investment Life Insurance Company	Retirement Gold (INDEX-4-10-FL.3)	A-	78	5,000	FPA	8.00	2.00	1.15 Int / 10%	10 yrs	Optional
Global Atlantic Financial Group	Choice Accumulation II 10 Low Band	A	85	25,000	Single		2.30	1.10 10% / 10%	10 yrs	



Carrier Name	Annuity Name	AM Best	Max Issue Age	Min Premium	Premium Type	Premium Bonus	Any Annual P-to-P Cap	Fixed Rate	Free Withdrawal Yr 1 Yr 2+	SC Years	GLWB Riders
American Equity Investment Life Insurance Company	IncomeShield 10	A-	80	5,000	FPA	7.0	0 2.50	1.10	Int / 10%	10 yrs	
Protective Life	Protective Guaranteed Income Indexed Annuity Low Band	A+	79	25,000 1	Year or Less		2.05	1.05	10% / 10%	10 yrs	Multiple
North American Company	Charter Plus 10	A+	79	75,000	FPA	6.0	0 2.00	1.00	0% / 10%	10 yrs	
North American Company	IncomeChoice 10 Low Band	A+	79	20,000	FPA		2.50	1.00	0% / 5%	10 yrs	Included
North American Company	IncomeChoice 10 High Band	A+	79	250,000	FPA		2.70	1.00	0% / 5%	10 yrs	Included
American Equity Investment Life Insurance Company	IncomeShield 10 w/ LIBR	A-	80	5,000	FPA	7.0	0 2.25	1.00	Int / 10%	10 yrs	Included
Lincoln Financial Group	Lincoln OptiBlend 10 Low Band	A+	80	10,000	FPA		2.00	1.00	10% / 10%	10 yrs	
Lincoln Financial Group	Lincoln OptiBlend 10 High Band	A+	80	100,000	FPA		2.00	1.00	10% / 10%	10 yrs	
Lincoln Financial Group	Lincoln OptiBlend 10 CA Low Band	A+	80	10,000	FPA		2.00	1.00	10% / 10%	10 yrs	
Lincoln Financial Group	Lincoln OptiBlend 10 CA High Band	A+	80	100,000	FPA		2.00	1.00	10% / 10%	10 yrs	
North American Company	Charter Plus 10 (State Variations)	A+	79	75,000	FPA	6.0	0 2.00	0.90	0% / 10%	10 yrs	
Athene IA	Ascent Pro 10 Bonus	A	80	10,000	Single	3.0	0 2.25	0.85	10% / 10%	10 yrs	Optional
Athene IA	Ascent Pro 10 Bonus (FL)	A	80	10,000	Single	3.0	0 2.25	0.85	10% / 10%	10 yrs	Optional
Athene IA	Ascent Pro 10 Bonus (State Variations)	A	80	10,000	Single	3.0	0 2.25	0.85	10% / 10%	10 yrs	Optional
	9-Year Surrender	Period									
American Equity Investment Life Insurance Company	AssetShield 9 CA	A-	80	5,000	FPA		3.25	1.85	Int / 10%	9 yrs	



Carrier Name	Annuity Name	AM Best	Max Issue Age	Min Premium	Premium Type	Premium Bonus	Any Annual P-to-P Cap	Fixed Free Withdrawa Arte Yr 1 Yr 2-	SC Years	GLWB Riders
Protective Life	Asset Builder 9 High Band	A+	85	100,000 1	Year or Less		3.70	1.80 10% / 10%	9 yrs	
American Equity Investment Life Insurance Company	Destinations 9 (CA)	A-	80	5,000	FPA			1.75 Int / 10%	9 yrs	
National Western Life	NWL Ultra Future - State Variation	A	85	2,000 QL 5,000 NQ	FPA	2.00		1.65 10% / 10%	9 yrs	Optional
National Western Life	NWL Ultra Value	A	85	2,000 QL 5,000 NQ	FPA	2.00		1.65 10% / 10%	9 yrs	Optional
Protective Life	Asset Builder 9 Low Band	A+	85	10,000 1	Year or Less		2.95	1.55 10% / 10%	9 yrs	
Americo	Ultimate One Index 9	A	85	10,000	Single		3.75	1.55 0% / 10%	9 yrs	
American Equity Investment Life Insurance Company	California IncomeShield 9	A-	80	5,000	FPA	7.00	2.50	1.10 Int / 10%	9 yrs	
American Equity Investment Life Insurance Company	California IncomeShield 9 w/ LIBR	A-	80	5,000	FPA	7.00	2.25	1.00 Int / 10%	9 yrs	Included
Americo	Ultimate One Index 9 Bonus (411)	A	80	10,000	Single	5.00	1.75	1.00 0% / 10%	9 yrs	
	8-Year Surr	ender Pe	eriod							
Protective Life	Asset Builder 8 High Band	A+	85	100,000 1	Year or Less		3.65	1.75 10% / 10%	8 yrs	
Protective Life	Asset Builder 8 Low Band	A+	85	10,000 1	Year or Less		2.90	1.50 10% / 10%	8 yrs	
North American Company	Performance Choice 8	A+	85	20,000	FPA		3.00	1.40 0% / 10%	8 yrs	
Lincoln Financial Group	Lincoln New Directions 8 Low Band	A+	85	10,000	Single		2.00	1.00 10% / 10%	8 yrs	
Lincoln Financial Group	Lincoln New Directions 8 High Band	A+	85	100,000	Single		2.25	1.00 10% / 10%	8 yrs	



Carrier Name	Annuity Name	AM Best	Max Issue Age	Min Premium	Premium Type	Premium		Free xed Withdrawal ate Yr 1 Yr 2+	SC Years	GLWB Riders
N.C. IW. C.C.	7-Year Surrende			2,000 QL	ED A	5.00		2.00.00/ / 100/	7	0 1
National Western Life	NWL IMPACT 7	A	85	5,000 NQ	FPA	5.00		2.00 0% / 10%	/ yrs	Optional
National Western Life	NWL IMPACT 7S	A	85	2,000 QL 5,000 NQ	FPA	5.00		2.00 0% / 10%	7 yrs	Optional
American Equity Investment Life Insurance Company	AssetShield 7	A-	85	5,000	FPA		3.25	1.90 Int / 10%	7 yrs	
American Equity Investment Life Insurance Company	AssetShield 7 CA	A-	85	5,000	FPA		3.00	1.75 Int / 10%	7 yrs	
Global Atlantic Financial Group	Choice Income II 7 with Income Multiplier Benefit	A	85	25,000	Single		3.25	1.75 10% / 10%	7 yrs	Optional
Protective Life	Asset Builder 7 High Band	A+	85	100,000 1	Year or Less		3.60	1.70 10% / 10%	7 yrs	
American Equity Investment Life Insurance Company	California IncomeShield 7	A-	80	5,000	FPA		4.50	1.70 Int / 10%	7 yrs	Included
American Equity Investment Life Insurance Company	IncomeShield 7	A-	80	5,000	FPA		4.50	1.70 Int / 10%	7 yrs	Included
Protective Life	Protective Indexed Annuity II 7 High Band	A+	85	100,000	Single		3.60	1.70 10% / 10%	7 yrs	
Protective Life	Protective Indexed Annuity II 7 with ROP High Band	A+	85	100,000	Single		3.05	1.55 10% / 10%	7 yrs	
Athene IA	Athene Performance Elite 7 Plussm *FEE*	A	83	10,000	Single	5.00 to 6.00	4.00	1.50 10% / 10%	7 yrs	
Athene IA	Athene Performance Elite® 7 *FEE*	A	83	10,000	Single		4.00	1.50 10% / 10%	7 yrs	
Global Atlantic Financial Group	Choice Income II 7 with Guaranteed Income Builder	A	85	25,000	Single		2.75	1.50 10% / 10%	7 yrs	Optional
American General Life Insurance Company	Power 7 Protector Low Band	A	85	25,000	Single		3.25	1.50 0% / 10%	7 yrs	



Carrier Name	Annuity Name	AM Best	Max Issue Age	Min Premium	Premium Type	Premium Bonus	Any Annual 1 P-to-P Cap	Fixed Free Withdrawal Art 1 Yr 2+	SC Years	GLWB Riders
American General Life Insurance Company	Power 7 Protector High Band	A	85	100,000	Single		4.40	1.50 0% / 10%	7 yrs	
Protective Life	Asset Builder 7 Low Band	A+	85	10,000 1	Year or Less		2.85	1.45 10% / 10%	7 yrs	
Protective Life	Protective Indexed Annuity II 7 Low Band	A+	85	10,000	Single		2.85	1.45 10% / 10%	7 yrs	
Americo	Ultimate One Index 7	A	90	10,000	Single		2.65	1.45 0% / 10%	7 yrs	
Protective Life	Protective Indexed Annuity II 7 with ROP Low Band	A+	85	10,000	Single		2.30	1.35 10% / 10%	7 yrs	
American General Life Insurance Company	Power 7 Protector Plus Income Low Band	A	80	25,000	Single		2.20	1.25 0% / 10%	7 yrs	Included
American General Life Insurance Company	Power 7 Protector Plus Income High Band	A	80	100,000	Single		2.75	1.25 0% / 10%	7 yrs	Included
Protective Life	Protective Income Builder High Band	A+	85	100,000 1	Year or Less		2.25	1.15 10% / 10%	7 yrs	Included
Protective Life	Protective Income Builder CA High Band	A+	85	100,000 1	Year or Less		2.25	1.15 10% / 10%	7 yrs	
Athene IA	Agility 7	A	83	10,000	Single		2.50	1.10 10% / 10%	7 yrs	Included
Global Atlantic Financial Group	Choice Accumulation II 7 High Band	A	85	100,000	Single		2.70	1.10 10% / 10%	7 yrs	
Global Atlantic Financial Group	Choice Accumulation II 7 Low Band	A	85	25,000	Single		2.20	1.05 10% / 10%	7 yrs	
Lincoln Financial Group	Lincoln OptiBlend 7 Low Band	A+	85	10,000	FPA		2.00	1.00 10% / 10%	7 yrs	
Lincoln Financial Group	Lincoln OptiBlend 7 High Band	A+	85	100,000	FPA		2.00	1.00 10% / 10%	7 yrs	
Lincoln Financial Group	Lincoln OptiBlend 7 CA Low Band	A+	85	10,000	FPA		2.00	1.00 10% / 10%	7 yrs	



Carrier Name	Annuity Name	AM Best	Max Issue Age	Min Premium	Premium Type	Premium Bonus	Any Annual l P-to-P Cap	Fixed Free Withdrawal Yr 1 Yr 2+	SC Years	GLWB Riders
Lincoln Financial Group	Lincoln OptiBlend 7 CA High Band	A+	85	100,000	FPA		2.00	1.00 10% / 10%	7 yrs	
Protective Life	Protective Income Builder Low Band	A+	85	25,000 1	Year or Less		1.95	1.00 10% / 10%	7 yrs	Included
Protective Life	Protective Income Builder CA Low Band	A+	85	25,000 1	Year or Less		1.95	1.00 10% / 10%	7 yrs	
Principal Financial Group	Secure Choice 7 Low Band	A+	85	10,000	Single		2.10	10% / 10%	7 yrs	
Principal Financial Group	Secure Choice 7 High Band	A+	85	50,000	Single		2.60	10% / 10%	7 yrs	
	6-Year Surrer	ider Pe	riod							
Protective Life	Asset Builder 6 High Band	A+	85	100,000 1	Year or Less		3.55	1.65 10% / 10%	6 yrs	
Protective Life	Asset Builder 6 Low Band	A+	85	10,000 1	Year or Less		2.80	1.40 10% / 10%	6 yrs	
Lincoln Financial Group	Lincoln New Directions 6 Low Band	A+	85	10,000	Single		2.00	1.00 10% / 10%	6 yrs	
Lincoln Financial Group	Lincoln New Directions 6 High Band	A+	85	100,000	Single		2.25	1.00 10% / 10%	6 yrs	
Principal Financial Group	Secure Choice 6 Low Band	A+	85	10,000	Single		2.10	10% / 10%	6 yrs	
Principal Financial Group	Secure Choice 6 High Band	A+	85	50,000	Single		2.60	10% / 10%	6 yrs	
	5-Year Surrer	ider Pe	riod							
American Equity Investment Life Insurance Company	AssetShield 5	A-	85	5,000	FPA		3.00	1.75 Int / 10%	5 yrs	
Protective Life	Asset Builder 5 High Band	A+	85	100,000 1	Year or Less		3.50	1.60 10% / 10%	5 yrs	



Carrier Name	Annuity Name	AM Best	Max Issue Age	Min Premium	Premium Type	Premium Bonus		Free Fixed Withdrawal Rate Yr 1 Yr 2+		GLWB Riders
American Equity Investment Life Insurance Company	AssetShield 5 CA	A-	85	5,000	FPA		2.75	1.60 Int / 10%	5 yrs	
Protective Life	Protective Indexed Annuity II 5 High Band	A+	85	100,000	Single		3.50	1.60 10% / 10%	5 yrs	
Protective Life	Protective Indexed Annuity II 5 with ROP High Band	A+	85	100,000	Single		2.95	1.50 10% / 10%	5 yrs	
American General Life Insurance Company	Power 5 Protector High Band	A	85	100,000	Single		4.30	1.40 0% / 10%	5 yrs	
American General Life Insurance Company	Power 5 Protector Low Band	A	85	25,000	Single		3.10	1.40 0% / 10%	5 yrs	
Protective Life	Asset Builder 5 Low Band	A+	85	10,000 1	Year or Less		2.75	1.35 10% / 10%	5 yrs	
Protective Life	Protective Indexed Annuity II 5 Low Band	A+	85	10,000	Single		2.75	1.35 10% / 10%	5 yrs	
Protective Life	Protective Indexed Annuity II 5 with ROP Low Band	A+	85	10,000	Single		2.20	1.35 10% / 10%	5 yrs	
Global Atlantic Financial Group	Choice Accumulation II 5 High Band	A	85	100,000	Single		2.65	1.05 10% / 10%	5 yrs	
Global Atlantic Financial Group	Choice Accumulation II 5 Low Band	A	85	25,000	Single		2.15	1.00 10% / 10%	5 yrs	
Lincoln Financial Group	Lincoln OptiBlend 5 Low Band	A+	85	10,000	FPA		2.00	1.00 10% / 10%	5 yrs	
Lincoln Financial Group	Lincoln OptiBlend 5 High Band	A+	85	100,000	FPA		2.00	1.00 10% / 10%	5 yrs	
Lincoln Financial Group	Lincoln OptiBlend 5 CA Low Band	A+	85	10,000	FPA		2.00	1.00 10% / 10%	5 yrs	
Lincoln Financial Group	Lincoln OptiBlend 5 CA High Band	A+	85	100,000	FPA		2.00	1.00 10% / 10%	5 yrs	
Principal Financial Group	Secure Choice 5 Low Band	A+	85	10,000	Single		2.10	10% / 10%	5 yrs	



Carrier Name	Annuity Name		Max ssue Age	Min Premium	Premium Type	Premium Bonus	Any Annual Fixed P-to-P Rate Cap	Free Withdrawal Yr 1 Yr 2+	SC Years	GLWB Riders
Principal Financial Group	Secure Choice 5 High Band	A+	85	50,000	Single		2.60	10% / 10%	5 yrs	
	4-Yea	r Surrender	Period							
Principal Financial Group	Secure Choice 4 Low Band	A+	85	10,000	Single		1.85	10% / 10%	4 yrs	
Principal Financial Group	Secure Choice 4 High Band	A+	85	50,000	Single		2.30	10% / 10%	4 yrs	



SPIA Products

Carrier / Product Name	AM Best	Issue Age Owner	Issue Age Annuitant	Min Prem DQL	Min Prem NQ
American Equity Investment Life Insurance Company AM Best: A-					
American Equity Investment Life Insurance Company SPIA-1	A-	90	90	\$10,000	\$10,000
American General Life Insurance Company AM Best: A					
American General Life Insurance Company American Pathway Immediate Annuity	A	90	90	\$10,000	\$10,000
American National Insurance Company AM Best: A					
American National Insurance Company Palladium (SPIA)	A	90	90	\$3,500	\$15,000
Global Atlantic Financial Group AM Best: A					
Global Atlantic Financial Group Forecertain	A	90	90	\$25,000	\$25,000
Lincoln Financial Group AM Best: A+					
Lincoln Financial Group Lincoln Insured Income Immediate Annuity	A+	95	95	\$10,000	\$10,000
Mutual of Omaha AM Best: A+					
Mutual of Omaha Income Access	A+	85	0	\$100,000	\$10,000
Mutual of Omaha Ultra Income	A+	85	0	\$100,000	\$10,000
National Western Life AM Best: A					
National Western Life SPIA	A	99	99	\$5,000	\$5,000
North American Company AM Best: A+					
North American Company NA Income	A+	85	85	\$25,000	\$25,000



SPIA Products

Carrier / Product Name Principal Financial Group AM Best: A+	AM Best	Issue Age Owner	Issue Age Annuitant	Min Prem M QL	Min Prem NQ
Principal Financial Group Principal Income Annuity	A+	95	95	\$10,000	\$10,000
Protective Life AM Best: A+					
Protective Life ProPayer Income Annuity	A+	99	99	\$50,000	\$50,000