

# INTEREST RATES - November 15, 2020 to December 15, 2020

### Notices

1. Before soliciting or taking any annuity applications, you are required to complete Lafayette Life's Annuity Training and any Continuing Education Courses as required by your State Insurance Department.

2. Sales of the 3 - 7 Year Fixed Period SPIA's have been suspended until further notice.

3. Automatic acceptance of premiums received in any policy year for FPDA's will be limited to the contractual maximums stated in the annuity policy forms. Aggregate premiums in excess of these limits will need written approval from an officer of the company.

4. We will no longer accept life only single premium immediate annuities over age 74. Any immediate annuity application on an individual 75 years or older must be for a minimum of life and 10 year certain.

All interest rates are subject to change. Products are not available in all states. Please consult the Lafayette Life web site (www.llic.com) for state specific information. Rates in green represent an increase in rates, rates in red represent a decrease in rates.

### PRODUCTS CURRENTLY AVAILABLE FOR SALE

Premium Deposit Fund Riders					
The PDF Max rate applies to policies with application date on or after 11/15/20.					
New Premium Deposit Fund Max Rider	2.00%				
New Premium Deposit Fund Rider	1.00%				

#### 2017 version of the Marguis Centennial 7 & 10

The guaranteed minimum surrender value of contracts will be 87.5% of all net premiums (less any withdrawals) accumulated at 1.00%. Transfers among allocation options will be credited based on Portfolio rates and caps.

	7 Year Surrender Charge				
	New	Money	Por	tfolio	
Effective 11/16/2020	Interest/Cap	Participation	Interest/Cap	Participation	
	Rate	Rate	Rate	Rate	
Goldman Sachs 3-Year Point to Point	no cap	85%	no cap	95%	
Goldman Sachs 2-Year Point to Point	no cap	40%	no cap	75%	
Goldman Sachs 1-Year Point to Point	no cap	25%	no cap	55%	
JP Morgan 3-Year Point to Point	no cap	40%	no cap	75%	
JP Morgan 2-Year Point to Point	no cap	32%	no cap	62%	
JP Morgan 1-Year Point to Point	no cap	22%	no cap	45%	
S&P Annual Point to Point	2.50%	100%	1.75%	100%	
S&P Monthly Average	2.25%	100%	2.00%	100%	
S&P Monthly Cap	1.00%	100%	1.30%	100%	
Fixed	1.00%	n/a	1.20%	n/a	
Short Term	1.00%	n/a			
	10 Year Surrender Charge				
	New Money Portfolio		tfolio		
	Interest/Cap	Participation	Interest/Cap	Participation	
	<u>Rate</u>	<u>Rate</u>	Rate	<u>Rate</u>	
Goldman Sachs 3-Year Point to Point	no cap	85%	no cap	110%	
Goldman Sachs 2-Year Point to Point	no cap	40%	no cap	90%	
Goldman Sachs 1-Year Point to Point	no cap	25%	no cap	60%	
JP Morgan 3-Year Point to Point	no cap	40%	no cap	90%	
JP Morgan 2-Year Point to Point	no oon	32%	no	77%	
	no cap	3270	no cap		
JP Morgan 1-Year Point to Point	no cap	32% 22%	no cap	52%	
JP Morgan 1-Year Point to Point S&P Annual Point to Point	no cap <b>2.50%</b>	<b>22%</b> 100%	no cap 2.75%	52% 100%	
JP Morgan 1-Year Point to Point S&P Annual Point to Point S&P Monthly Average	no cap 2.50% 2.25%	<b>22%</b> 100% 100%	no cap	52%	
JP Morgan 1-Year Point to Point S&P Annual Point to Point S&P Monthly Average S&P Monthly Cap	no cap <b>2.50%</b>	<b>22%</b> 100%	no cap 2.75%	52% 100%	
JP Morgan 1-Year Point to Point S&P Annual Point to Point S&P Monthly Average	no cap 2.50% 2.25%	<b>22%</b> 100% 100%	no cap 2.75% 2.75%	52% 100% 100%	

LL-3528 (11/20)

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#### Marquis SP

The guaranteed minimum surrender value of contracts will be 87.5% of all net premiums (less any withdrawals) accumulated at 1.00%. Marquis SP policies funded by 1035 exchanges and qualified transfers will receive the rates in effect upon the application sign date ("rate lock"), while Marquis SP policies funded by "cash with app" will receive the rates in effect upon the policy date. To qualify for rate lock, all paperwork must be received in good order within 10 calendar days of the application sign date and all premium must be received within 60 days of the application sign date. Please see the agent reference manual for details.

	New Money				
	7 Year		10	Year	
Effective 11/15/2020	Interest/Cap	Participation	Interest/Cap	Participation	
	<u>Rate</u>	<u>Rate</u>	Rate	<u>Rate</u>	
Goldman Sachs 3-Year Point to Point	no cap	100%	no cap	100%	
Goldman Sachs 2-Year Point to Point	no cap	45%	no cap	45%	
Goldman Sachs 1-Year Point to Point	no cap	30%	no cap	30%	
JP Morgan 3-Year Point to Point	no cap	45%	no cap	47%	
JP Morgan 2-Year Point to Point	no cap	37%	no cap	37%	
JP Morgan 1-Year Point to Point	no cap	27%	no cap	27%	
S&P Annual Point to Point	3.25%	100%	3.25%	100%	
S&P Monthly Average	2.25%	100%	2.25%	100%	
Fixed	1.00%	n/a	1.00%	n/a	
Short Term	1.00%	n/a	1.00%	n/a	

#### 2012 version of the Group Marguis Centennial - Qualified Markets Only

The guaranteed minimum surrender value of these contracts will be 87.5% of all premiums (less any withdrawals) accumulated at a guaranteed minimum interest rate (GMIR) between 1% and 3%. The GMIR for new issues will be re-evaluated quarterly based off of the 5-year Constant Maturity Treasury (CMT) rate reported by the Federal Reserve.

The GMIR for new issues in 2020 will be 1.00%.

Transfers among allocation options will be credited based on New Money rates and caps.

For all new business in these states: AZ, CA, CO, HI, IL, IN, LA, MN, NJ, OH, PA, TN, WI and the District of Columbia.

	New Money		Portfolio	
Effective 11/16/2020	Interest/Cap	Participation	Interest/Cap	Participation
	Rate	Rate	Rate	Rate
Goldman Sachs 3-Year Point to Point	no cap	40%	no cap	100%
Goldman Sachs 2-Year Point to Point	no cap	30%	no cap	85%
Goldman Sachs 1-Year Point to Point	no cap	20%	no cap	60%
JP Morgan 3-Year Point to Point	no cap	32%	no cap	85%
JP Morgan 2-Year Point to Point	no cap	27%	no cap	72%
JP Morgan 1-Year Point to Point	no cap	20%	no cap	52%
S&P Annual Point to Point	1.00%	100%	2.50%	100%
S&P Monthly Average	1.00%	100%	2.75%	100%
S&P Monthly Cap	1.00%	100%	1.35%	100%
Fixed	1.00%	n/a	1.55%	n/a
Short Term	1.00%	n/a		

### PRODUCTS CURRENTLY AVAILABLE FOR SALE (continued)

#### 2006 version of the Group Marquis Centennial - Qualified Markets Only

The guaranteed minimum surrender value of these contracts is 90% of premiums, less withdrawals, accumulated at 3%. For all new business in the following states: AL, AR, CT, DE, GA, IA, ID, KS, KY, MA, MD, ME, MI, MO, MS, MT, NC, ND, NE, NH, NM, NV, OK, OR, RI, SC, SD, UT, VA, VT, WA, WV, and WY.

Transfers among allocation options will be credited based on New Money rates and caps.

Effective 11/16/2020	New Money		Portfolio	
	Interest/Cap	Participation	Interest/Cap	Participation
	<u>Rate</u>	<u>Rate</u>	Rate	<u>Rate</u>
Goldman Sachs 3-Year Point to Point	no cap	60%	no cap	100%
Goldman Sachs 2-Year Point to Point	no cap	45%	no cap	85%
Goldman Sachs 1-Year Point to Point	no cap	30%	no cap	60%
JP Morgan 3-Year Point to Point	no cap	47%	no cap	85%
JP Morgan 2-Year Point to Point	no cap	40%	no cap	72%
JP Morgan 1-Year Point to Point	no cap	27%	no cap	52%
S&P Annual Point to Point	1.50%	100%	2.50%	100%
S&P Monthly Average	1.50%	100%	2.75%	100%
S&P Monthly Cap	1.00%	100%	1.35%	100%
Fixed	1.50%	n/a	1.60%	n/a
Short Term	1.50%	n/a		

#### Group Marquis Flex - Qualified Markets Only

The guaranteed minimum interest rate for these contracts will be 3%. *For all new business in the following states: FL and TX.* 

Rates also apply to existing business.

		F	ixed	Participation Rate	Cap Rate
	Guaranteed	New Money	Portfolio		Annual
	Rate	Rate	Rate		Point to Point
Effective Date:		<u>11/16/2020</u>	<u>11/16/2020</u>	<u>11/16/2020</u>	<u>11/16/2020</u>
			Non-Oregon Busin	ess	
Group	3.00%	3.00%	3.00%	100.00%	3.00%
			Oregon Busines	S	
Group	3.00%	3.00%	3.00%	40.00%	5.00%

#### Miscellaneous Rates - effective 11/16/2020

0.10%

Asset Retention Account Interest Rate:

subject to change

#### Variable (Dynamic) Loan Interest Rate

Loan interest rates are reset annually on the policy anniversary. The rate applicable to all loans on a policy is from the table below based on the month of the policy anniversary that begins the policy year.

Month of Policy Anniversary	Policy Year	Loan Rate
January	2020-2021	5.00%
February	2020-2021	5.00%
March	2020-2021	5.00%
April	2020-2021	5.00%
Мау	2020-2021	5.00%
June	2020-2021	5.00%
July	2020-2021	5.00%
August	2020-2021	5.00%
September	2020-2021	5.00%
October	2020-2021	5.00%
November	2020-2021	5.00%
December	2020-2021	5.00%

### **RENEWAL RATES FOR MARQUIS SP**

	(	Contracts that Swept	on 12/14/19 and 12/27/	/19)		
		Year		10 Year		
	Interest/Cap	Participation	Interest/Cap	Participation		
	<u>Rate</u>	<u>Rate</u>	Rate	Rate		
Goldman Sachs 3-Year Point to Point	no cap	115%	no cap	105%		
Goldman Sachs 2-Year Point to Point	no cap	100%	no cap	85%		
Goldman Sachs 1-Year Point to Point	no cap	70%	no cap	60%		
JP Morgan 3-Year Point to Point	no cap	95%	no cap	87%		
JP Morgan 2-Year Point to Point	no cap	82%	no cap	72%		
JP Morgan 1-Year Point to Point	no cap	60%	no cap	52%		
S&P Annual Point to Point	3.25%	100%	2.75%	100%		
S&P Monthly Average	3.50%	100%	3.00%	100%		
Fixed	2.05%	n/a	1.85%	n/a		
	(	(Contracts that Swept on 12/14/18 an				
		Year		Year		
	Interest/Cap	Participation	Interest/Cap	Participation		
	Rate	Rate	Rate	<u>Rate</u>		
Goldman Sachs 3-Year Point to Point	no cap	130%	no cap	110%		
Goldman Sachs 2-Year Point to Point	no cap	105%	no cap	90%		
Goldman Sachs 1-Year Point to Point	no cap	75%	no cap	65%		
JP Morgan 3-Year Point to Point	no cap	105%	no cap	92%		
JP Morgan 2-Year Point to Point	no cap	90%	no cap	77%		
JP Morgan 1-Year Point to Point	no cap	65%	no cap	57%		
S&P Annual Point to Point	4.25%	100%	4.50%	100%		
S&P Monthly Average	4.00%	100%	4.25%	100%		
Fixed	2.25%	n/a	2.40%	n/a		
	(	Contracts that Swept	on 12/14/17 and 12/27/	/17)		
		Year	10 Year			
	Interest/Cap	Participation	Interest/Cap	Participation		
	Rate	Rate	Rate	Rate		
Goldman Sachs 3-Year Point to Point	no cap	105%	no cap	110%		
Goldman Sachs 2-Year Point to Point	no cap	90%	no cap	90%		
Goldman Sachs 1-Year Point to Point	no cap	60%	no cap	65%		
JP Morgan 3-Year Point to Point	no cap	85%	no cap	92%		
JP Morgan 2-Year Point to Point	no cap	75%	no cap	77%		
JP Morgan 1-Year Point to Point	no cap	52%	no cap	57%		
S&P Annual Point to Point	2.75%	100%	3.00%	100%		
S&P Monthly Average	3.00%	100%	3.25%	100%		
Fixed	1.85%	n/a	1.95%	n/a		

in prior years, please contact the Home Office.

#### 2012 version of the Marguis Centennial 7 & 10

The guaranteed minimum surrender value of these contracts will be 87.5% of all net premiums (less any withdrawals) accumulated at a guaranteed minimum interest rate (GMIR) between 1% and 3%. The GMIR for new issues will be re-evaluated quarterly based off of the 5-year Constant Maturity Treasury (CMT) rate reported by the Federal Reserve.

Transfers among allocation options will be credited based on New Money rates and caps.

	7 Year Surrender Charge				
	New	/ Money	Por	tfolio	
Effective 11/16/2020	Interest/Cap	Participation	Interest/Cap	Participation	
	Rate	Rate	Rate	Rate	
Goldman Sachs 3-Year Point to Point	no cap	50%	no cap	90%	
Goldman Sachs 2-Year Point to Point	no cap	35%	no cap	70%	
Goldman Sachs 1-Year Point to Point	no cap	25%	no cap	50%	
JP Morgan 3-Year Point to Point	no cap	37%	no cap	72%	
JP Morgan 2-Year Point to Point	no cap	32%	no cap	60%	
JP Morgan 1-Year Point to Point	no cap	22%	no cap	42%	
S&P Annual Point to Point	1.00%	100%	1.75%	100%	
S&P Monthly Average	1.00%	100%	2.00%	100%	
S&P Monthly Cap	1.00%	100%	1.30%	100%	
Fixed	1.00%	n/a	1.15%	n/a	
Short Term	1.00%	n/a			
	10 Year Surrender Charge				
	,		tfolio		
	Interest/Cap	Participation	Interest/Cap	Participation	
	Rate	<u>Rate</u>	Rate	Rate	
Goldman Sachs 3-Year Point to Point	no cap	<b>50%</b>	no cap	110%	
Goldman Sachs 2-Year Point to Point	no cap	35%	no cap	90%	
Goldman Sachs 1-Year Point to Point	no cap	25%	no cap	60%	
JP Morgan 3-Year Point to Point	no cap	37%	no cap	90%	
JP Morgan 2-Year Point to Point	no cap	32%	no cap	77%	
JP Morgan 1-Year Point to Point	no cap	22%	no cap	52%	
S&P Annual Point to Point	1.00%	100%	2.75%	100%	
S&P Monthly Average	1.00%	100%	2.75%	100%	
S&P Monthly Cap	1.00%	100%	1.35%	100%	
Fixed	1.00%	n/a	1.65%	n/a	
Short Term	1.00%	n/a			

### 2006 version of the Marguis Centennial 3, 5, 7 & 10 and 10 with Premium Bonus Rider (PBR)

The guaranteed minimum surrender value of these contracts is 90% of all net premiums (less any withdrawals) accumulated at 3%. The Premium Bonus was 5%, and it currently is credited with a 1.00% fixed interest rate. Transfers among allocation options will be credited based on New Money rates and caps.

			render Charge	
	New	Money		tfolio
Effective 11/16/2020	Interest/Cap	Participation	Interest/Cap	Participation
	<u>Rate</u>	<u>Rate</u>	Rate	Rate
Goldman Sachs 3-Year Point to Point	no cap	10%	no cap	75%
Goldman Sachs 2-Year Point to Point	no cap	10%	no cap	60%
Goldman Sachs 1-Year Point to Point	no cap	10%	no cap	45%
JP Morgan 3-Year Point to Point	no cap	10%	no cap	60%
JP Morgan 2-Year Point to Point	no cap	10%	no cap	50%
JP Morgan 1-Year Point to Point	no cap	10%	no cap	40%
S&P Annual Point to	1.50%	100%	1.75%	100%
S&P Monthly Average	1.50%	100%	1.75%	100%
S&P Monthly Cap	1.00%	100%	1.35%	100%
Fixed	1.50%	n/a	1.55%	n/a
Short Term	1.50%	n/a		
	New		render Charge	46-1:-
Effective 11/16/2020		Money		tfolio
Effective 11/16/2020	Interest/Cap	Participation	Interest/Cap	Participation
O delawara O dela O Mara Deirette Deiret	Rate	Rate	Rate	Rate
Goldman Sachs 3-Year Point to Point	no cap	20%	no cap	75%
Goldman Sachs 2-Year Point to Point	no cap	15%	no cap	60%
Goldman Sachs 1-Year Point to Point	no cap	10%	no cap	45%
JP Morgan 3-Year Point to Point	no cap	15%	no cap	60%
JP Morgan 2-Year Point to Point	no cap	12%	no cap	50%
JP Morgan 1-Year Point to Point	no cap	10%	no cap	40%
S&P Annual Point to Point	1.50%	100%	1.75%	100%
S&P Monthly Average	1.50%	100%	1.75%	100%
S&P Monthly Cap	1.00%	100%	1.35%	100%
Fixed	1.50%	n/a	1.55%	n/a
Short Term	1.50%	n/a		
		7 Year Sur	render Charge	
	New	Money	Por	tfolio
Effective 11/16/2020	Interest/Cap	Participation	Interest/Cap	Participation
	Rate	<u>Rate</u>	Rate	Rate
Goldman Sachs 3-Year Point to Point	no cap	60%	no cap	85%
Goldman Sachs 2-Year Point to Point	no cap	45%	no cap	70%
Goldman Sachs 1-Year Point to Point	no cap	30%	no cap	50%
JP Morgan 3-Year Point to Point	no cap	47%	no cap	67%
JP Morgan 2-Year Point to Point	no cap	37%	no cap	57%
JP Morgan 1-Year Point to Point	no cap	27%	no cap	45%
S&P Annual Point to Point	1.50%	100%	1.75%	100%
S&P Monthly Average	1.50%	100%	1.75%	100%
S&P Monthly Cap	1.00%	100%	1.35%	100%
Fixed	1.50%	n/a	1.55%	n/a
Short Term	1.50%	n/a		

### 2006 version of the Marguis Centennial 3, 5, 7 & 10 and 10 with Premium Bonus Rider (PBR)

The guaranteed minimum surrender value of these contracts is 90% of all net premiums (less any withdrawals) accumulated at 3%. The Premium Bonus was 5%, and it currently is credited with a 1.00% fixed interest rate. Transfers among allocation options will be credited based on New Money rates and caps.

<b>c</b> .		10 Year Su	rrender Charge	
	New Money		Portfolio	
Effective 11/16/2020	Interest/Cap	Participation	Interest/Cap	Participation
	<u>Rate</u>	<u>Rate</u>	Rate	<u>Rate</u>
Goldman Sachs 3-Year Point to Point	no cap	60%	no cap	100%
Goldman Sachs 2-Year Point to Point	no cap	45%	no cap	85%
Goldman Sachs 1-Year Point to Point	no cap	30%	no cap	60%
JP Morgan 3-Year Point to Point	no cap	47%	no cap	85%
JP Morgan 2-Year Point to Point	no cap	40%	no cap	72%
JP Morgan 1-Year Point to Point	no cap	27%	no cap	52%
S&P Annual Point to Point	1.50%	100%	2.50%	100%
S&P Monthly Average	1.50%	100%	2.75%	100%
S&P Monthly Cap	1.00%	100%	1.35%	100%
Fixed	1.50%	n/a	1.60%	n/a
Short Term	1.50%	n/a		

	10	Year Surrender Charge	e with Premium Bonus Rider		
	New Money		Portfolio		
Effective 11/16/2020	Interest/Cap	Participation	Interest/Cap	Participation	
	Rate	<u>Rate</u>	Rate	Rate	
Goldman Sachs 3-Year Point to Point	no cap	10%	no cap	60%	
Goldman Sachs 2-Year Point to Point	no cap	10%	no cap	50%	
Goldman Sachs 1-Year Point to Point	no cap	10%	no cap	35%	
JP Morgan 3-Year Point to Point	no cap	10%	no cap	50%	
JP Morgan 2-Year Point to Point	no cap	10%	no cap	42%	
JP Morgan 1-Year Point to Point	no cap	10%	no cap	30%	
S&P Annual Point to Point	1.50%	100%	1.50%	100%	
S&P Monthly Average	1.50%	100%	1.50%	100%	
S&P Monthly Cap	1.00%	100%	1.05%	100%	
Fixed	1.50%	n/a	1.50%	n/a	
Short Term	1.50%	n/a			

#### Marquis Flex 5 - Qualifed Markets Only [412(e)(3)]

		apply to existing business. Fixed		Participation Rate	Cap Rate
	Guaranteed	New Money	Portfolio	T altioipation Rate	Annual
	Rate	Rate	Rate		Point to Point
Effective Date:		<u>11/16/2020</u>	<u>11/16/2020</u>	11/16/2020	11/16/2020
			Non-Oregon Busin	ess	
5 Year	3.00%	3.00%	3.00%	100%	3.00%
			Oregon Busines	5	
5 Year	3.00%	3.00%	3.00%	40%	5.00%

#### Marquis Advant-Edge 5 & 10

The guaranteed minimum interest rate is 2% for the first 10 policy years and 3% thereafter. *For existing business only.* 

		Fixed		Participation Rate	Cap Rate
	Guaranteed	New Money	Portfolio		Annual
	Rate	Rate	Rate		Point to Point
Effective Date:		<u>11/16/2020</u>	<u>11/16/2020</u>	<u>11/16/2020</u>	<u>11/16/2020</u>
10 Year	2.00%	2.00%	2.00%	100%	2.00%
5 Year	2.00%	2.00%	2.00%	100%	2.00%

## **DISCONTINUED AND SUSPENDED PRODUCTS (continued)**

#### Marguis Flex 1, 5 and 10 with 3% Guaranteed Rate The guaranteed minimum interest rate is 3%. For existing business only. Fixed Participation Rate Cap Rate Guaranteed New Money Portfolio Annual Rate Rate Rate Point to Point Effective Date: 11/16/2020 11/16/2020 11/16/2020 11/16/2020 **Non-Oregon Business** 100% 10 Year 3.00% 3.00% 3.00% 3.00% 5 Year 3.00% 3.00% 3.00% 100% 3.00% 1 Year 100% 3.00% 3.00% 3.00% 3.00% **Oregon Business** 40% 5.00% 10 Year 3.00% 3.00% 3.00% 3.00% 40% 5.00% 5 Year 3.00% 3.00% 3.00% 3.00% 3.00% 40% 5.00% 1 Year

#### Marguis Flex 5, 10 and Group with 1.5% Guaranteed Rate

For existing business only.	erest rate is 1.5%.	Fixed		Participation Rate	Cap Rate
	Guaranteed	New Money	Portfolio		Annual
	Rate	Rate	Rate		Point to Point
Effective Date:		<u>11/16/2020</u>	<u>11/16/2020</u>	<u>11/16/2020</u>	<u>11/16/2020</u>
10 Year	1.50%	1.50%	2.00%	100%	2.50%
5 Year	1.50%	1.50%	1.80%	100%	2.00%
Group	1.50%	1.50%	1.80%	100%	2.00%

Missellenseus Fixed Interact Annuitie

Miscellaneous Fixed Interest Annuities				
For existing business only.	New Money Rate 11/16/2020	Portfolio Rate 11/16/2020		
Marquis Plus (Participation Rate 30%)	-	3.00%		
Horizon (FPA 84)	-	4.00%		
Horizon (FPA 84) Fully Insured 412i Plans	-	4.00%		
Horizon 1 (FPA 93-1)	4.00%	4.00%		
Horizon 1 (FPA 84-1)	4.00%	4.00%		
Horizon V (FPA 84-5) 5 Year Renewal	4.00%	4.00%		
Horizon G (DAGA – 90)	4.00%	4.00%		
Horizon S (SPDA-93-1)	4.00%	4.00%		
Pension Side Agreement (PSF-88)	4.00%	4.00%		

#### Marquis Centennial IUL

For existing busines	s only.			
			Cap Rates (Ne	w Money)
	Unallocated Ra	te Fixed	A	В
	(New Money)	(New Money)	Annual Point to Point	Monthly Average
Effective I	Date: <u>11/16/2020</u>	11/16/2020	<u>11/16/2020</u>	11/16/2020
Rate	2.00%	2.00%	3.25%	3.50%
Participation Rate			130%	130%
			Cap Rates (Portfolio)	
	Unallocated Ra	te Fixed	A	В
	(Portfolio)	(Portfolio)	Annual Point to Point	Monthly Average
Effective I	Date: <u>11/16/2020</u>	11/16/2020	<u>11/16/2020</u>	11/16/2020
Rate	4.10%	4.10%	7.00%	7.50%
Participation Rate			130%	130%

## **DISCONTINUED AND SUSPENDED PRODUCTS (continued)**

Marquis UL					
For existing business only.	Guaranteed	Participation	Cap Rate	Fixed	
Effective Date:	Rate 2.50%	Rate <u>11/16/2020</u> 100%	Annual Point to Point <u>11/16/2020</u> 3.50%	Rate <u>11/16/2020</u> 3.15%	
Miscel	laneous Fixed Inte	rest Universal Life	& Current Assumption V	Whole Life Product	S
For existing business only.	Guaranteed Rate		New Money Rate <u>11/16/2020</u>	Portfolio Rate <u>11/16/2020</u>	
Vanguard 2008 Century 2000	3.00% 4% first 10 yrs, 3% thereafter		reafter	<u>1/3/1900</u> 4.00%	<u>1/3/1900</u> 4.00%
Ultimate & Vanguard (Issued \$100,000 and Below \$100,000	4.00% 4.00%			4.50% 4.00%	4.50% 4.00%
Ultimate & Vanguard (Issued First \$10,000 Excess	before 10/1996)	4.00% 4.00%		4.00% 4.30%	4.00% 4.30%
Key, Value Alternative Encore	4.00% 4.00% 4.00%		4.00% 4.00% 4.00%	4.00% 4.00% 4.00%	
Spectrum (CAWL-85) Galaxy (CAWL)		4.50% 4.50%			4.50% 4.50%