

2017 fmiAgent Awards Point Reference

American General Life	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
AG Extend IUL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Max Accumulator+	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 10	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 12	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 16	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 17	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 18	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 19	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 21	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 22	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 23	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 24	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 25	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 26	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 27	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 28	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 29	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 31	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 32	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 33	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 34	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term 35	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 21	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 22	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 23	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 24	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 25	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 26	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 27	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 28	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 29	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000

American General Life	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Select-A-Term ROP 31	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 32	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 33	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 34	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Select-A-Term ROP 35	100.00	\$30,000	\$60,000	\$90,000	\$300,000
AG Secure Lifetime GUL® 3	100.00	\$30,000	\$60,000	\$90,000	\$300,000
AG Secure Lifetime GUL® II	100.00	\$30,000	\$60,000	\$90,000	\$300,000
AG Secure Survivor GUL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
American Elite Whole Life®	100.00	\$30,000	\$60,000	\$90,000	\$300,000
AG Accident Choice Plus	80.00	\$37,500	\$75,000	\$112,500	\$375,000
Secure Income Plus	80.00	\$37,500	\$75,000	\$112,500	\$375,000
AG Ultra One	10.00	\$300,000	\$600,000	\$900,000	\$3,000,000
American Pathway Flex Fixed 8	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
American Pathway® Deferred Income Annuity	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Power 10 Protector	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Power 10 Protector Plus Income	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Power 7 Protector	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Power 7 Protector Plus Income	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
SPIA-AGL	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
American Pathway SolutionsMYG (10 Year)	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
American Pathway SolutionsMYG (5 Year)	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
American Pathway SolutionsMYG (6 Year)	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
American Pathway SolutionsMYG (7 Year)	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
American Pathway SolutionsMYG (8 Year)	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
American Pathway SolutionsMYG (9 Year)	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000

Ameritas	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Excel Index UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Excel Plus Index UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Keystone Term 10	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Keystone Term 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Keystone Term 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Keystone Term 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Keystone Term ART	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Excel Essential UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Excel LifeValue Survivor UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Excel LifeValue UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Excel Protector	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Excel Provider	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Excel Secondary Guarantee UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Excel Survivor	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Keystone Foundation WL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Keystone Whole Life	100.00	\$30,000	\$60,000	\$90,000	\$300,000
DInamic Foundation	80.00	\$37,500	\$75,000	\$112,500	\$375,000
Compass® Index Annuity	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000

Lincoln National

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
LifeReserve Indexed UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeReserve Indexed UL Protector	100.00	\$30,000	\$60,000	\$90,000	\$300,000
WealthAdvantage Indexed UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeElements Term 10 (2017)	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeElements Term 15 (2017)	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeElements Term 20 (2017)	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeElements Term 30 (2017)	100.00	\$30,000	\$60,000	\$90,000	\$300,000
TermAccel® 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
TermAccel® 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
TermAccel® 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Conversion UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeCurrent UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeGuarantee SUL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeGuarantee UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeReserve UL (2009)	100.00	\$30,000	\$60,000	\$90,000	\$300,000
LifeReserve UL Plus (2009)	100.00	\$30,000	\$60,000	\$90,000	\$300,000
MoneyGuard® II	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Lincoln Insured Income Immediate Annuity	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln LTC Fixed Annuity	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln New Directions 6	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln New Directions 8	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln OptiChoice 5	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln OptiChoice 7	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln OptiChoice 9	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln OptiPoint 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln OptiPoint 12	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln OptiPoint 8	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Lincoln Classic 5	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Lincoln Classic 7	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MYGuarantee Plus 10-Year	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MYGuarantee Plus 3-Year	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MYGuarantee Plus 4-Year	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MYGuarantee Plus 5-Year	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MYGuarantee Plus 6-Year	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MYGuarantee Plus 7-Year	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MYGuarantee Plus 8-Year	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MYGuarantee Plus 9-Year	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
SecureLiving Rate Saver 5	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
SecureLiving Rate Saver 7	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000

North American

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
--	--------------------------------------	---	---	---	--

Builder IUL7	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Builder IUL8	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Guarantee Builder IUL3®	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Guarantee Builder IUL4®	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Rapid Builder IUL3®	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Rapid Builder IUL4®	100.00	\$30,000	\$60,000	\$90,000	\$300,000
ADDvantage Term 10	100.00	\$30,000	\$60,000	\$90,000	\$300,000
ADDvantage Term 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
ADDvantage Term 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
ADDvantage Term 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Custom Guarantee (Gen 8)	100.00	\$30,000	\$60,000	\$90,000	\$300,000
BenefitSolutions 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
BenefitSolutions 14	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NA Performance Choice 12	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NA Performance Choice 12 PLUS	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NA Performance Choice 8	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NA Performance Choice 8 PLUS	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NAC Charter Plus 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NAC Charter Plus 14	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NAC IncomeChoice 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NAC IncomeChoice 14	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NAC RetireChoice 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NAC RetireChoice 14	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NAC SecureChoice 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NAC SecureChoice 14	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
North American Income®	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
North American Ten®	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Paramount Choice Ten®	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NA Guarantee Choice 10	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NA Guarantee Choice 3	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NA Guarantee Choice 4	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NA Guarantee Choice 5	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NA Guarantee Choice 6	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NA Guarantee Choice 7	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NA Guarantee Choice 8	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NA Guarantee Choice 9	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NAC Guarantee Choice II 10	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NAC Guarantee Choice II 4	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NAC Guarantee Choice II 5	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NAC Guarantee Choice II 6	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NAC Guarantee Choice II 7	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NAC Guarantee Choice II 8	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
NAC Guarantee Choice II 9	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000

Protective Life	Points per \$100.00 of Premium	Premium required	Premium required	Premium required	Premium required
		for fmiAgent Vegas Summit Producers Club 30,000 Points	for fmiAgent Vegas Summit VIP Club 60,000 Points	for fmiAgent Vegas Summit President's Club 90,000 Points	for 2018 Ford Mustang 300,000 Points
Classic Choice Term 10	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Classic Choice Term 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Classic Choice Term 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Classic Choice Term 25	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Classic Choice Term 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Survivorship Term 10	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Survivorship Term 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Survivorship Term 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Custom Choice UL 10	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Custom Choice UL 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Custom Choice UL 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Custom Choice UL 25	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Custom Choice UL 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Advantage Choice UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Custom Choice UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Indexed Choice UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
ProClassic UL 1/11	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Survivor UL 1/13	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Non-Par Whole Life (11/2013)	100.00	\$30,000	\$60,000	\$90,000	\$300,000
ProPayer® Income (SPIA)	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
ProSaver® Secure II	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Protective Indexed Annuity II	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000

Prudential

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
PruLife® Index Advantage UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
PruLife ROP 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
PruLife ROP 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
PruLife ROP 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
PruTerm One	100.00	\$30,000	\$60,000	\$90,000	\$300,000
PruTerm WorkLife 65	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Term Elite 10	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Term Elite 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Term Elite 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Term Elite 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Term Essential 10	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Term Essential 15	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Term Essential 20	100.00	\$30,000	\$60,000	\$90,000	\$300,000
Term Essential 30	100.00	\$30,000	\$60,000	\$90,000	\$300,000
PruLife UL Plus	100.00	\$30,000	\$60,000	\$90,000	\$300,000
PruLife UL Protector	100.00	\$30,000	\$60,000	\$90,000	\$300,000
PruLife® Founders Plus UL	100.00	\$30,000	\$60,000	\$90,000	\$300,000
PruLife® SUL Protector	100.00	\$30,000	\$60,000	\$90,000	\$300,000

Accordia Life

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Lifetime Builder IUL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Lifetime Foundation	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Survivorship Builder	50.00	\$60,000	\$120,000	\$180,000	\$600,000
10-Year Term	50.00	\$60,000	\$120,000	\$180,000	\$600,000
20-Year Term	50.00	\$60,000	\$120,000	\$180,000	\$600,000
30-Year Term	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Annual Renewable Term	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Lifetime Assure	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Lifetime Provider	50.00	\$60,000	\$120,000	\$180,000	\$600,000

AIG Partners Group (AGLA)	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
QoL Guarantee Plus II	50.00	\$60,000	\$120,000	\$180,000	\$600,000

American Equity	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Advantage Gold	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Benefit Gold	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Bonus Gold	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
California Gold	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Choice 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Choice 6	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Choice 8	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Foundation Gold	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
RateShield 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
RateShield 10+	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
RateShield 7	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Retirement Gold	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Traditions Gold	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Guarantee 5	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Guarantee 6	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Guarantee 7	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000

American National

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
ANICO Signature Term 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term 15	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term ART	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term Express 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term Express 15	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term Express 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term Express 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term Express ART	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term SI 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term SI 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
ANICO Signature Term SI 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Citadel 7	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Palladium Century 1	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Palladium SPIA	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Pension Plan	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Strategy 10 Index	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Strategy 7 Index	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Value Lock 10 Index	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Value Lock 7 Index	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Palladium MYG-10	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Palladium MYG-3	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Palladium MYG-4	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Palladium MYG-5	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Palladium MYG-6	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Palladium MYG-7	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Palladium MYG-8	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Palladium MYG-9	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000

American-Amicable Life	Points per \$100.00 of Premium	Premium required	Premium required	Premium required	Premium required
		for fmiAgent Vegas Summit Producers Club 30,000 Points	for fmiAgent Vegas Summit VIP Club 60,000 Points	for fmiAgent Vegas Summit President's Club 90,000 Points	for 2018 Ford Mustang 300,000 Points
Easy Term 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Easy Term 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Easy Term 20 ROP	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Easy Term 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Easy Term 30 ROP	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Made Simple (10)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Made Simple (15)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Made Simple (20)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Made Simple (30)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Easy UL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Family Solution Immediate Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Family Solution Return of Premium Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Financial Lifeline	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Golden Guarantee	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Golden Solution Graded Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Golden Solution Immediate Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Golden Solution Return of Premium Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Classic Solution SPWL	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000

Americo Financial Life

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Ultra Protector I (281)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Ultra Protector II (282)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Ultra Protector II (284)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Ultra Protector III (283)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Future Provider Bonus EIA	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Future Provider EIA	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000

Assurity Life

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
10 Year LifeScape® NonMed Term 350	50.00	\$60,000	\$120,000	\$180,000	\$600,000
10 Year LifeScape® Term 350 Plus	50.00	\$60,000	\$120,000	\$180,000	\$600,000
15 Year LifeScape® NonMed Term 350	50.00	\$60,000	\$120,000	\$180,000	\$600,000
15 Year LifeScape® Term 350 Plus	50.00	\$60,000	\$120,000	\$180,000	\$600,000
20 Year LifeScape® NonMed Term 350	50.00	\$60,000	\$120,000	\$180,000	\$600,000
20 Year LifeScape® Term 350 Plus	50.00	\$60,000	\$120,000	\$180,000	\$600,000
30 Year LifeScape® NonMed Term 350	50.00	\$60,000	\$120,000	\$180,000	\$600,000
30 Year LifeScape® Term 350 Plus	50.00	\$60,000	\$120,000	\$180,000	\$600,000
LifeScape® Acci-Flex ADB	50.00	\$60,000	\$120,000	\$180,000	\$600,000
LifeScape® Assured Income Protector	50.00	\$60,000	\$120,000	\$180,000	\$600,000
LifeScape® Universal Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000
LifeScape® Simplified Issue Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000
LifeScape® Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000
AssurityBalance® Business Overhead DI	40.00	\$75,000	\$150,000	\$225,000	\$750,000
AssurityBalance® Century+ Disability	40.00	\$75,000	\$150,000	\$225,000	\$750,000
AssurityBalance® Critical Illness Insurance	40.00	\$75,000	\$150,000	\$225,000	\$750,000
AssurityBalance® Graded Benefit Disability	40.00	\$75,000	\$150,000	\$225,000	\$750,000
AssurityBalance® Simplified Critical Illness	40.00	\$75,000	\$150,000	\$225,000	\$750,000
LifeScape® Single Premium Whole Life	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000

Athene Annuity

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Ascent 10 Bonus 2.0	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Ascent Accumulator 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Ascent Accumulator 5	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Ascent Accumulator 7	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Ascent Pro 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Ascent Pro 10 Bonus	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Ascent Pro 10 Bonus Select	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Ascent Pro 5	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Ascent Pro 7	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Athene Benefit 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Athene Benefit 10 Select	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
MaxRetire SPIA	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Performance Elite® 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Performance Elite® 10 Plus	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Performance Elite® 10 Pro	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Performance Elite® 10 Pro Plus	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Performance Elite® 10 Select	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Performance Elite® 10 Select Plus	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Performance Elite® 15	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Performance Elite® 15 Plus	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
MaxRate 3	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MaxRate 5	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
MaxRate 7	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Performance Elite® 7	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000
Performance Elite® 7 Plus	1.50	\$2,000,000	\$4,000,000	\$6,000,000	\$20,000,000

Banner Life	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
OPTerm 1	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OPTerm 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OPTerm 15	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OPTerm 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OPTerm 25	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OPTerm 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Life Change UL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Life Step UL	50.00	\$60,000	\$120,000	\$180,000	\$600,000

Fidelity Security Life

Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points	
Disability Income (FSL)	40.00	\$75,000	\$150,000	\$225,000	\$750,000

Genworth Life

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Life Ready UL II Conversion	50.00	\$60,000	\$120,000	\$180,000	\$600,000

Genworth Long Term Care

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Privileged Choice® Flex 3	40.00	\$75,000	\$150,000	\$225,000	\$750,000

Illinois Mutual

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Personal Paycheck Power	40.00	\$75,000	\$150,000	\$225,000	\$750,000

John Hancock

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
JH Level Term 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
JH Level Term 15	50.00	\$60,000	\$120,000	\$180,000	\$600,000
JH Level Term 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term 10 with Vitality	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term 15 with Vitality	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term 20 with Vitality	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Protection SUL (11PROSUL)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Protection SUL-G 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Protection UL (16PROUL)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Protection UL-G 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000

Lloyds

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
PIU Disability Income	40.00	\$75,000	\$150,000	\$225,000	\$750,000
Pilot Loss of License	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Accidental Death Insurance	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
High Limit Accident Insurance	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
International Term Life	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000

Midland National

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Legacy Guaranteed Survivorship IUL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Midland XL-CV4	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Midland XL-DB3	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Midland XL-EC4	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Executive 10 Term - CS3	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Executive 15 Term - CS3	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Executive 20 Term - CS3	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Premier 10 Term - CS7	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Premier 15 Term - CS7	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Premier 20 Term - CS7	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Premier 30 Term - CS7	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Essential Guaranteed Universal Life 4	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Midland UL-CV	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Midland UL-DB	50.00	\$60,000	\$120,000	\$180,000	\$600,000

Mutual of Omaha

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Guaranteed ADvantage	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Critical Illness (Individual)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Business Overhead Expense (BOE)	40.00	\$75,000	\$150,000	\$225,000	\$750,000
Long-Term Accident and Sickness	40.00	\$75,000	\$150,000	\$225,000	\$750,000
Lump Sum Cancer	40.00	\$75,000	\$150,000	\$225,000	\$750,000
Lump Sum Cancer, Heart Attack and Stroke	40.00	\$75,000	\$150,000	\$225,000	\$750,000
Lump Sum Heart Attack and Stroke	40.00	\$75,000	\$150,000	\$225,000	\$750,000
Short Term DI - Accident & Sickness	40.00	\$75,000	\$150,000	\$225,000	\$750,000
Short Term DI - Accident Only	40.00	\$75,000	\$150,000	\$225,000	\$750,000
MutualCare Custom Solution	40.00	\$75,000	\$150,000	\$225,000	\$750,000
MutualCare Secure Solution	40.00	\$75,000	\$150,000	\$225,000	\$750,000
Medicare Supplement Basic Plan	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Mutual of Omaha Plan A Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Mutual of Omaha Plan B Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Mutual of Omaha Plan C Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Mutual of Omaha Plan D Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Mutual of Omaha Plan E Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Mutual of Omaha Plan F Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Mutual of Omaha Plan G Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Mutual of Omaha Plan J Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Mutual of Omaha Plan N Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Omaha Insurance Plan F	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
Omaha Insurance Plan G	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United of Omaha Plan A Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United of Omaha Plan B Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United of Omaha Plan C Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United of Omaha Plan D Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United of Omaha Plan E Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United of Omaha Plan F Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United of Omaha Plan G Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United of Omaha Plan J Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United of Omaha Plan N Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United World Plan A Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United World Plan B Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United World Plan C Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United World Plan D Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United World Plan E Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United World Plan F Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United World Plan G Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000
United World Plan J Medicare Supplement	12.00	\$250,000	\$500,000	\$750,000	\$2,500,000

National Western Life	Points per \$100.00 of Premium	Premium required	Premium required	Premium required	Premium required
		for fmiAgent Vegas Summit Producers Club 30,000 Points	for fmiAgent Vegas Summit VIP Club 60,000 Points	for fmiAgent Vegas Summit President's Club 90,000 Points	for 2018 Ford Mustang 300,000 Points
Option Life Graded Term 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Option Life Graded Term 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Option Life Graded Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000
NWL® Accumulator Five	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Benefit Assurance	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Future Assurance	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Global Lookback	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Impact 10	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Impact 7	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Impact 7S	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Prevail Seven	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Protector One	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® SPIA	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Ultra Benefit	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Ultra Classic	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Ultra Future	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Ultra Value	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
NWL® Value Assurance	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000

New York Life	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
NY Level Term 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
NY Level Term 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
NY Yearly Convertible Term	50.00	\$60,000	\$120,000	\$180,000	\$600,000
NY Asset Preserver UL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
NY Survivorship UL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
NY Universal Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000
NY Custom Survivorship WL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
NY Custom Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000
NY Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000

Occidental Life

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
OCL Easy Term 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Easy Term 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Easy Term 20 ROP	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Easy Term 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Easy Term 30 ROP	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Term Made Simple (10)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Term Made Simple (15)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Term Made Simple (20)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Term Made Simple (30)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Easy UL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Family Solution Immediate Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Family Solution Return of Premium Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Financial Lifeline	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Golden Guarantee	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Golden Solution Graded Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Golden Solution Immediate Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Golden Solution Return of Premium Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
OCL Classic Solution SPWL	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000

Oxford Life

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Assurance Final Expense	50.00	\$60,000	\$120,000	\$180,000	\$600,000

Symetra Life

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
CAUL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Classic UL with Lapse Protection	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Symetra Universal Life+	50.00	\$60,000	\$120,000	\$180,000	\$600,000

Transamerica

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Trendsetter Super 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter Super 15	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter Super 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter Super 20 ROP	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter Super 25	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter Super 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter Super 30 ROP	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter Super YRT	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter® LB 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter® LB 15	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter® LB 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter® LB 25	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Trendsetter® LB 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
TransACE® CV	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Easy Solution Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Final Expense Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Immediate Solution Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000

United Home Life	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Express Issue Term 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Express Issue Term 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Premier 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Protector AD	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Express Issue Deluxe	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Express Issue Graded Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Express Issue Premier	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Guaranteed Issue Graded Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Provider Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000

United of Omaha

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Term Express 15/15 v2.10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Express 20/20 v2.10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Express 20/5 v2.10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Express 30/30 v2.10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Express 30/5 v2.10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Life Answers 10	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Life Answers 15	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Life Answers 20	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Term Life Answers 30	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Accum UL Plus v1.00	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Guaranteed Universal Life (GUL)	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Guaranteed Universal Life Survivor	50.00	\$60,000	\$120,000	\$180,000	\$600,000
GUL Express v1.01	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Legacy SPL v1.00	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Children's Whole Life	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Living Promise Graded Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Living Promise Level Benefit	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Whole Life Express v1.02	50.00	\$60,000	\$120,000	\$180,000	\$600,000

VOYA Financial

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Secure Index Five	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Voya Quest 5	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Voya Quest 7	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Voya Quest Plus	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Voya Wealth Builder Eight	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Voya Wealth Builder Plus	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000
Voya Wealth Builder Six	3.00	\$1,000,000	\$2,000,000	\$3,000,000	\$10,000,000

Voya Security Life

	Points per \$100.00 of Premium	Premium required for fmiAgent Vegas Summit Producers Club 30,000 Points	Premium required for fmiAgent Vegas Summit VIP Club 60,000 Points	Premium required for fmiAgent Vegas Summit President's Club 90,000 Points	Premium required for 2018 Ford Mustang 300,000 Points
Voya IUL-Accumulator	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Voya IUL-Global	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Voya IUL-Global Choice	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Voya IUL-Protector	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Voya SASUL	50.00	\$60,000	\$120,000	\$180,000	\$600,000
Voya UL-CV	50.00	\$60,000	\$120,000	\$180,000	\$600,000